



Connect with 130+ of the top infusion product and service suppliers and more than 1600 home and alternate site infusion professionals for the year's top education & networking event.

# **About the Products & Services Guide**

The companies featured here are dedicated supporters and NHIA supplier members of the home and alternate site infusion therapy community and bring to market solutions providers need to succeed. Their innovations propel us, enabling advances that improve the quality of patient care and enable efficiencies and cost savings.

This guide is a resource for busy clinicians, managers, reimbursement professionals, and sales and marketing experts. By making it "evergreen," we hope to offer a quick and easy means of finding equipment, supplies, and other products and services that meet the unique demands of home and alternate site infusion care.

Special thanks to those companies in the supplier community that support the NHIA's activities all year long. Your partnership helps to advance provider practice as well as the industry.

# **Table of Contents**

| ACU-Serve                                       | 4  |
|---|----|
| Baxter Healthcare                               | 6  |
| CitusHealth                                     | 8  |
| Fresenius Kabi Nutrition                        | 10 |
| McKesson Medical Surgical                       | 12 |
| Naven Health Infusion Nursing                   | 14 |
| Prudential Cleanroom Services                   | 16 |
| CE Cleanrooms, a division of CE Group           | 18 |
| Contec, Inc.                                    | 19 |
| Eitan Medical                                   | 20 |
| InfuSystem, Inc.                                | 21 |
| Trella Health                                   | 22 |
| Universal Software Solutions, Inc.              | 23 |
| Visante Consulting                              | 24 |
| WellSky   | 25 |
| Complete A-Z Supplier Member<br>Company Listing | 26 |



# Infusion Billing Made Easy

Offering Revenue Management, Intake, A/R, and ACU-Insight

> Request a **Demo Today!**



Toll-Free: 800.887.8965 - Phone: 330.923.5258

Email: info@acuservecorp.com • Website: acuservecorp.com

Follow Us:

in D f

**#UnmatchedService** 

# **ACU-Serve**

| Chief of Operations: | Jim Knight   |
|----------------------|--|
| Sales Associate:     | Brooke Renn  |
| Founded:             | 1994   |
| Employees:           | 300  |
| Phone:               | 800-887-8965                                       |
| Address:             | 121 South Main Street, Ste. 102<br>Akron, OH 44308 |
| Email:               | info@acuservecorp.com                              |
| Website:             | acuservecorp.com                                   |

"Results Matter" is the guiding principle that shapes every aspect of our service. We are committed to delivering tangible results that drive your success. Our focus on optimization, technology, and expert support ensures that you achieve the best possible outcomes.

# **Company Background**

At ACU-Serve, we take a different approach. We specialize in optimizing your existing software systems and supplementing any gaps with our advanced technology. Our team of highly trained experts is dedicated to streamlining your Revenue Cycle, ensuring swift and accurate payments. Experience why Results Matter with ACU-Serve.

#### **Product & Services Overview**

ACU-Serve is a leading provider of comprehensive solutions in the infusion industry, dedicated to improving operational efficiencies and financial outcomes for healthcare providers. Our range of services is designed to streamline processes, enhance patient care, and ensure optimal financial performance. Here's an overview of what we offer:

#### 1. Intake Services

Our intake process is meticulously designed to provide a streamlined and hassle-free solution for managing orders, documentation, and insurance eligibility. We offer:

- Dedicated Phone Line: Exclusive communication channel for clients
- Customization: Tailored standard operating procedures for personalized interactions.
- Streamlined Handling: Management of reports, charts, coding, and patient billing inquiries.
- Enhanced Patient Experience: Ensuring seamless processes and clear communication to enhance patient satisfaction and trust.

#### 2. A/R Collections

Since 2008, ACU-Serve has been at the forefront of accounts receivable technology, revolutionizing claim management. Our A/R Collections services include:

- Advanced Technology Integration: Leveraging cutting-edge technology for comprehensive claim tracking and management.
- Detailed Tracking and Visibility: Meticulous tracking of each touchpoint of a claim.
- Cash Posting Services: Handling all aspects of cash posting, from payment processing and denial posting to identifying refund liabilities.

#### 3. Revenue Cycle Management (RCM)

Our full suite of RCM services helps improve efficiency, coding accuracy, and financial performance. We assume the responsibilities of in-house billing staff, providing:

- Claims Review: Meticulous review of claims for intake, coding accuracy, and charge amounts.
- Front-End Rejection Management: Handling rejections and ensuring swift and accurate payments.
- A/R and Denials Management: Comprehensive management of accounts receivable and denials.
- Documentation Retrieval: Ensuring all necessary documentation is collected and processed.

#### 5. Software Optimization

We ensure that healthcare providers are fully utilizing their existing technology investments, optimizing software to enhance operational efficiencies.

### 6. Advanced Analytics

Our advanced analytics provide visibility into every interaction with claims, identifying areas for improvement and eliminating unnecessary touches.

## 7. Dedicated Full-Time Team

ACU-Serve provides a dedicated full-time team to ensure focus and consistency, significantly increasing efficiency and quality while reducing costs associated with office space, equipment, software, management, hiring, training, and employee benefits and wages.

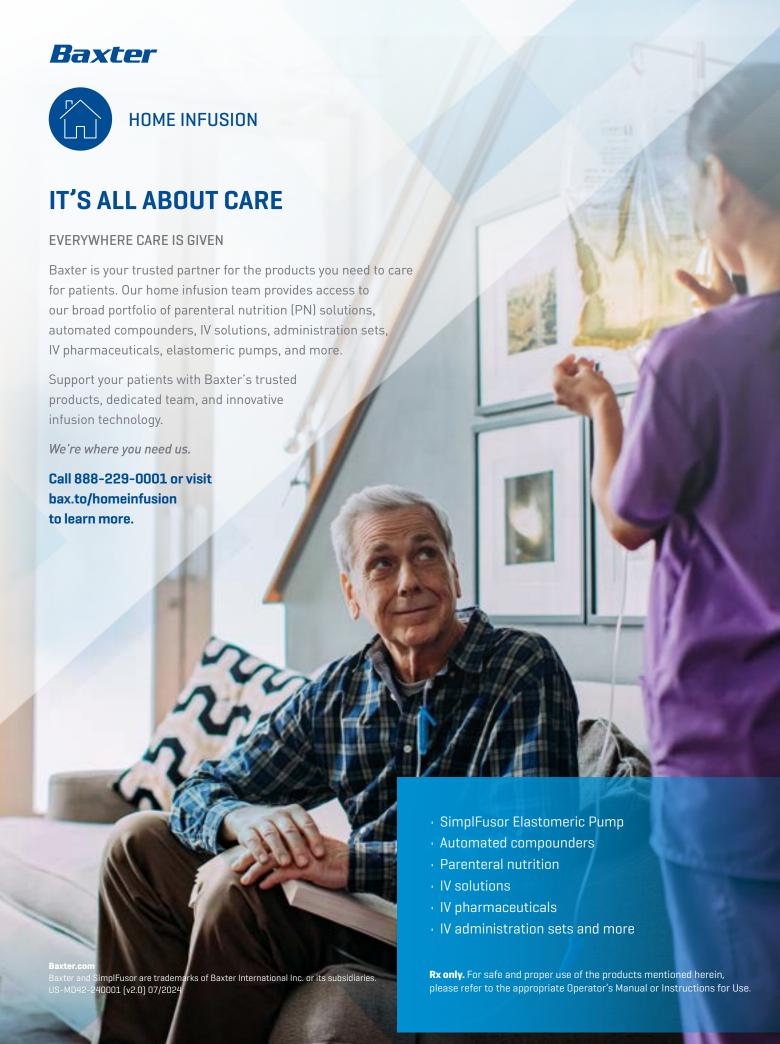
#### Why Choose ACU-Serve?

**Results Matter:** Our guiding principle ensures that every aspect of our service is aimed at delivering measurable outcomes.

**Cost Efficiency:** Our solutions significantly decrease costs related to office space, equipment, and employee management.

**Enhanced Patient Care:** By streamlining processes and maintaining effective communication channels, we enhance patient satisfaction and trust.





# Baxter

| Senior Marketing<br>Manager, US<br>Alternate Sites:    | Gina Farquharson                        |
|--|---|
| Senior Marketing<br>Manager, US<br>Clinical Nutrition: | Alexa Shaw                              |
| Founded:   | 1931                                    |
| Employees:   | 60,000                                  |
| Phone:   | 888-229-0001                            |
| Address:   | 1 Baxter Parkway<br>Deerfield, IL 60015 |
| Email:   | ACT@Baxter.com                          |
| Website:   | www.baxter.com                          |

# It's All About Care Everywhere Care is

**Given.** When you're looking for a trusted partner to provide the products you need to care for your patients—wherever they are—turn to us.

# **Company Background**

Every day, millions of patients, caregivers, and healthcare providers rely on Baxter's leading portfolio of diagnostic, critical care, kidney care, nutrition, hospital and surgical products used across patient homes, hospitals, physician offices and other sites of care. For more than 90 years, we've been operating at the critical intersection where innovations that save and sustain lives meet the healthcare providers who make it happen. With products, digital health solutions and therapies available in more than 100 countries, Baxter's employees worldwide are now building upon the company's rich heritage of medical breakthroughs to advance the next generation of transformative healthcare innovations

## **Product & Services Overview**

For nearly a century, we have been at the critical intersection of saving and sustaining lives. And now, we are determined and uniquely positioned to realize our greatest opportunity to transform global health for years to come.

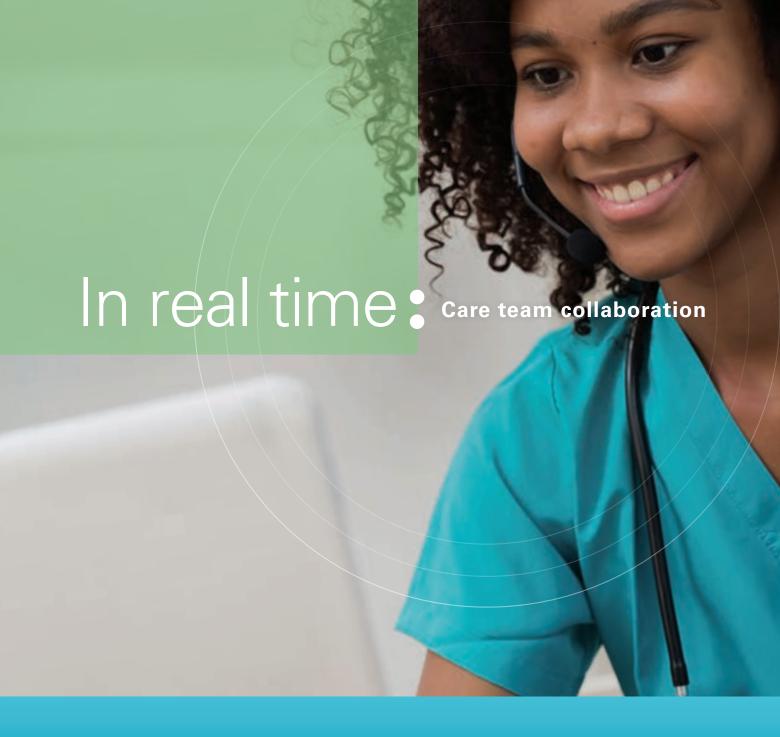
- SimplFusor Elastomeric Pumps: With SimplFusor Elastomeric Pumps, you can help your patients with the mobility and freedom they need to help maintain independence at home.
- ExactaMix Pro Automated Compounder combines
   Baxter's trusted ExactaMix system with Pro features that
   help reduce risk and meet evolving needs in the pharmacy.
- DoseEdge Pharmacy Workflow Manager: Drive safety and efficiency by implementing DoseEdge, which can be customized to meet your unique needs.
- Repeater Pump: Designed to reduce the workload of pharmacy technicians, the repeater pump facilitates automated fluid transfer safely, accurately, and efficiently.

**Rx only**. For safe and proper use of the products mentioned herein, please refer to the appropriate Operator's Manual or Instructions for Use.

Baxter, SimplFusor, ExactaMix, DoseEdge and Repeater Pump are trademarks of Baxter International Inc. or its subsidiaries.

US-MD42-240002 v2.0 07/2024





With CitusHealth, organizations get more than a communication tool. They get a fully integrated collaboration platform with robust patient support that enables seamless communication, captures electronic signatures, customizes forms, and so much more.

Improve satisfaction

Increase engagement

**Boost productivity** 



# CitusHealth

| Founder & President:     | Melissa Kozak, RN, BSN                       |
|--------------------------|--|
| VP, Customer<br>Success: | Terri Embry, RN, BSBA                        |
| Founded:                 | 2016   |
| Employees:               | 80   |
| Phone:                   | 800-863-9130                                 |
| Address:                 | 181 E 119th St 8C<br>New York City, NY 10035 |
| Email:                   | info@citushealth.com                         |
| Website:                 | citushealth.com                              |

"I highly recommend CitusHealth
to streamline workflow, improve
patient/staff communication, obtain
needed documentation, and track
patient appointments without time
consuming phone calls or use of multiple
applications." - Julie Davis, Vice President
of Operations, Landmark Healthcare

# **Company Background**

Founded in 2016 by an internationally recognized digital health expert, Melissa Kozak, RN, BSN, CitusHealth delivers the only comprehensive on-demand digital and mobile platform that sets a new standard of patient, caregiver, family, and partner engagement.

#### **Product & Services Overview**

The CitusHealth platform is a complete end-to-end solution specifically designed to help infusion providers and pharmacies accelerate speed to therapy — ultimately resulting in better outcomes and increased revenue.

#### A comprehensive system of engagement

As experienced clinicians and operations leaders from the home infusion industry, we understand the challenges providers face when it comes to collecting data from patients to dispense their medication. Now more than ever, it's critical to provide real-time communication for patients, caregivers, and care teams to enable a higher level of collaboration. CitusHealth offers a completely integrated platform with digital, mobile, and app-less features.

#### Must-have solutions for infusion providers

- Schedule coordination and real-time nursing notes:
   Expand productivity of clinical resources through secure, real-time messaging, schedule coordination, patient plan of care updates, and streamlined nursing notes and documentation.
- Automated supply management: Reduce supply waste, emergency supply deliveries, and other inefficiencies by capturing accurate supply counts remotely or at the point of care.
- Secure, real-time patient communication: Enable real-time patient and caregiver communication with clinicians and staff through secure messaging, specifically designed to be HIPAA compliant.

Customizable digital forms and workflows:
 Accelerate billing timelines, increase cash flow, and improve compliance with streamlined referral and ordering processes, as well as more timely and accurate documentation.

### We're setting a new standard for patient care

- On-demand resources: Empower patients and caregivers with educational materials designed for their plan of care to support therapy adherence – available at any time, from nearly any device.
- Secure video sessions: Provide staff with secure video chat to troubleshoot patient concerns, injection training, side effect triaging, and learn of additional care required.
- Digital signature capture: Obtain signed documents with our mobile app, app-less link, or in person to expedite dispensing and reimbursement.
- Multi-lingual patient and family communication:
   Automatically translate messages to multiple languages to minimize communication barriers and reduce delays in care.





**Bringing more** to parenteral nutrition (PN)

As pioneers in PN, we offer more options to clinicians and their patients. Whether it's a long-standing lipid injectable emulsion, soybean oil-sparing alternatives, or an all-in-one solution, Fresenius Kabi offers more choices in PN.



Explore your options at **FreseniusKabiNutrition**.com



# NHIA | P&S Guide | September / October 2024

# Fresenius Kabi Nutrition

| Senior Vice President,<br>IV Therapy: | Pete Allen                                  |
|---------------------------------------|---|
| Vice President,<br>Marketing:         | Eric Sato                                   |
| Founded:                              | 1996  |
| Employees:                            | 2,500                                       |
| Phone:                                | 847-550-2300                                |
| Address:                              | 3 Corporate Drive,<br>Lake Zurich, IL 60047 |
| Email:                                | communications.USA@<br>fresenius-kabi.com   |
| Website:                              | FreseniusKabiNutrition.com                  |

As pioneers in clinical nutrition, we have innovations that nourish patients of any age. Our parenteral nutrition products are used to help care for critically ill and chronically ill patients in hospitals, long-term care facilities, and at home. We're proud to be the US market leader in lipid injectable emulsions.

# **Company Background**

Fresenius Kabi USA is a pioneer and global leader in clinical nutrition with innovations that nourish at every age and stage of life. Our parenteral nutrition (PN) products are used to help care for critically ill and chronically ill patients in hospitals, long-term care facilities, and at home.

With a tireless dedication to driving advancements in lifesaving medicines and technologies, we've introduced many firsts in the field, including the use of fish oil in PN products because we know that lipid source matters when considering appropriate nutrition for patients. We're committed to supporting marine conservation by ensuring that the fish oil in our products is sustainably sourced.

We're proud to not only fulfill the need for alternative lipid emulsions, but also to facilitate peer-to-peer interactions, industry partnerships, patient education, and social communities. We're also dedicated to helping patients get access to innovative PN products. We created the KabiCare Patient Support Program for Parenteral Nutrition, an online resource, to guide healthcare providers through the challenges of PN reimbursement and simplify the treatment journey for their patients on PN.

# **Product & Services Overview**

**SMOFlipid**® (Lipid Injectable Emulsion, USP 20%): the first and only 4-oil lipid injectable emulsion (ILE) for patients of all ages.

**Omegaven®** (fish oil triglycerides) injectable emulsion: the first and only 100% fish oil ILE for pediatric patients with parenteral nutrition-associated cholestasis (PNAC).

**Intralipid**® (lipid injectable emulsion, USP 20%): a 100% soybean oil lipid emulsion that is well documented in medical literature and has been provided worldwide in more than 200 million infusions for adult and pediatric patients.

Kabiven® / Perikabiven® (Amino Acids, Electrolytes, Dextrose, and Lipid Injectable Emulsion), for intravenous use: the first and only three-chamber bag for PN to deliver three macronutrients (dextrose, protein, and lipids) plus electrolytes in volumes and concentrations that meet the needs of most adult PN patients.

Please see important safety information and full prescribing information for all products at: **FreseniusKabiNutrition.com/pn-portfolio/**.

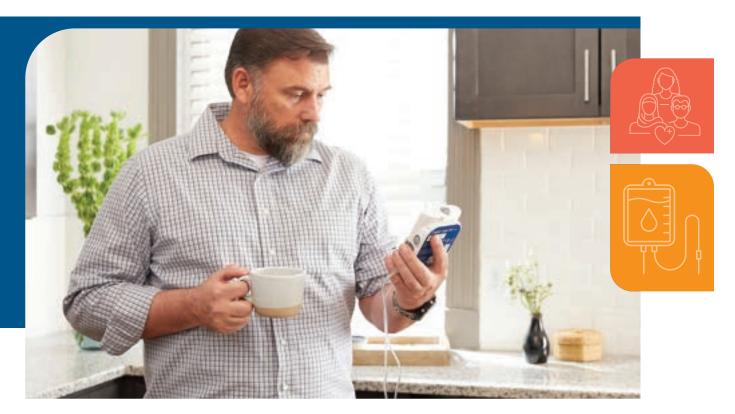
Our purpose is putting lifesaving medicines and technologies in the hands of people who care for patients and finding solutions to the challenges they face. We work shoulder-to-shoulder with healthcare professionals to help improve medication safety, design products that are easy to use, and help make medicines more accessible and affordable across the continuum of care. See how we can help your critically and chronically ill patients flourish with our portfolio of clinical nutrition products at FreseniusKabiNutrition.com/pn-portfolio/.



Fresenius Kabi USA Nutrition

# Dedicated **services**, comprehensive **solutions**

Support your patients with the help of a single trusted partner.



# Commitment to the home infusion industry

You know your patients' needs best, and you need a distributor committed to supporting you. Get specialized support for your business, including:

- **Dedicated** infusion sales resource
- Infusion-specific inventory support
- Biomed equipment specialists
- Clinical support

# Single-partner solutions

Simplify your business with one distribution partner for your supplies and equipment service needs.

# **Superior distribution** offering

Stay on top of your patients' needs in a dynamic marketplace.

- Flexible delivery options
- Nationwide distribution centers and private delivery fleet
- Priority status with UPS



**Learn more** about what McKesson can do for your home infusion therapy business

# McKesson Medical-Surgical

| VP Infusion<br>Therapy:            | Katie Werner                              |
|------------------------------------|---|
| VP/GM,<br>Biomedical<br>Solutions: | Dylan Ross                                |
| Founded:                           | 1833                                      |
| Employees:                         | 51,000                                    |
| Phone:                             | 855-571-2100                              |
| Address:                           | 9954 Mayland Drive<br>Richmond, VA 23233  |
| Email:                             | mmseccustomerservice@mckesson.com         |
| Website:                           | mms.mckesson.com/content/home-<br>health/ |

**Company Background** 

McKesson Corporation is a diversified healthcare leader that touches virtually every aspect of care and strives to advance health outcomes for all and improve care in every setting – one product, one partner, one patient at a time. Across our business segments, we help our customers deliver insights, products, and services that ultimately enable customers to spend more time focused on delivering better patient care.

As a subsidiary of McKesson, McKesson Medical-Surgical is a trusted provider of medical supply distribution, logistics, equipment services, and technology solutions to non-hospital healthcare customers. McKesson Medical-Surgical is a leading distributor of infusion therapy supplies, devices, and pharmaceuticals, including device and equipment sales and rentals, preventative maintenance, repairs and asset tracking with McKesson Biomedical Solutions.

#### **Product & Services Overview**

McKesson provides comprehensive and innovative infusion therapy solutions that cater to all facets of your business. With a keen understanding of infusion industry challenges, we help you select suitable solutions and services for patient care in home and outpatient settings. Our wide range of infusion equipment sales and rentals, maintenance services, and asset tracking solutions aim to enhance your financial, clinical, and operational performance.

As a leading distributor, McKesson provides high quality medical products, equipment, clinical, and technological support for infusion-specific needs, such as infusion suite equipment and supplies, cold chain necessities, total parenteral nutrition, IV therapy, and more. We also offer McKesson Biomedical Solutions™ and McKesson Business AnalyticsSM for optimized equipment management and real-time insights to improve operational efficiency, FDA accreditation audits, and compliance management. A single source for all your infusion supplies and equipment needs, delivered by McKesson.

As a leading provider of medical supplies, equipment, technology, and services, you can count on McKesson to be there as you deliver quality care to your patients.

- Industry-leading distribution capabilities to help meet patient needs in a dynamic marketplace
  - Nationwide distribution center footprint with significant investments to lead the supply chain of the future
  - · Flexible delivery options including next-day delivery of bulk and

As a diversified healthcare leader, McKesson helps infusion pharmacies and providers deliver access to life-changing therapies for patients in both home and outpatient settings. From specialty pharmaceuticals and biologics to our vast selection of high-quality medical supplies and equipment, you can count on McKesson for your infusion needs.

- Patient Home Delivery
- Dedicated resources to help customers manage through changing market dynamics and supply chain challenges
- A single source for the broadest range of high quality, highvalue medical products and equipment
  - National brand and McKesson brand products that meet your standards
  - Established relationships and contracts with leading equipment manufacturers
  - Infusion-specific needs, including cleanroom and cold chain essentials, including Total Parenteral Nutrition, IV therapy, and more
  - Dedicated infusion support team, including an experienced clinical support team
  - Investment and collaboration to support enhancement in capabilities and advancement of home infusion advocacy efforts
- Comprehensive offering of equipment service, rental and sales, including infusion, enteral and ventilator equipment with McKesson Biomedical Solutions™
  - Improve operational efficiency optimization opportunities while ensuring that your equipment is meeting all safety and compliance standards
  - Features McKesson OneTrack®, which manages equipment usage and maintenance documentation for FDA accreditation audits and compliance
- Access to data and business insights and operational tools to help make your business more efficient
  - McKesson SupplyManager<sup>SM</sup>, an easy-to-use ordering technology platform that can seamlessly integrate with your EMR and ERP systems
  - McKesson Business Analytics®, a performance dashboard that supports value-based purchasing by giving you actionable, real-time insights based on your spending and ordering
  - McKesson VerbalCare<sup>™</sup>, our intuitive mobile app lets you automate patient reorders, send and receive targeted communications with patients, provide easy access to educational content, facilitate patient adherence to drive better outcomes, and even capture patient signatures via DocuSign



Extraordinary
Infusion Nurses,





Our network of over 1,500 highly specialized nurses is committed to delivering exceptional infusion care. With services nationwide, we have nurses where you have patients.



Specialty Therapy
Drug Administration
and Support



Clinical Trial Nursing and Support Services



Specialized Support for Pharmaceutical and Healthcare Programs

# Naven Health Infusion Nursing

| General Manager:    | Jennifer Miller                                |
|---------------------|--|
| Director of Growth: | Jayson Oaks                                    |
| Founded:            | 2023   |
| Employees:          | 1,600+   |
| Phone:              | 877-330-7766                                   |
| Address:            | 1626 Barber Road Suite B<br>Sarasota, FL 34240 |
| Email:              | contactus@navenhealth.com                      |
| Website:            | navenhealth.com                                |

Naven Health aims to be your most trusted partner in delivering exceptional infusion care to patients nationwide. The possibilities are endless when we work together.

# **Company Background**

Naven Health is a nationwide provider of next-level infusion nursing care and beyond. With over 1,600 team members, including over 1,500 nurses\*, we are a company aligned to the values of the nurses at our center – to provide an exceptional infusion experience, everywhere.

With one of the largest nursing networks in the country, we are committed to caring for others by delivering highly specialized, truly exceptional infusion care. With services in all 50 states, we help put nurses where you have patients.

\*Visit navenhealth.com/about-us to learn more about nurse availability.

#### **Product & Services Overview**

Naven Health delivers high-touch, skilled nursing services, including home infusion services for a broad range of therapies, clinical trial staffing services, and specialized support for pharmaceutical and healthcare programs. We believe exceptional care is born from our compassion and desire to serve, as much as our skill. Through technology, processes, and clinical capabilities, Naven Health provides a centralized platform to expand access to clinical resources and extraordinary care across the United States.

#### **Specialized Therapies Drug Administration:**

 We provide a broad range of therapies alongside supportive patient services, including Alpha 1 Therapy, Hemophilia Therapy, Enzyme Replacement Therapy, Biologic Therapy, Inotropic Therapy, HIV Therapy, Antibiotic Therapy, Steroid Therapy, Immunotherapies (IVIG & SCIG), patient selfadministration teach & train, and first-dosing.

#### **Clinical Trial Nursing and Support Services:**

 Our services include comprehensive decentralized clinical trial project management and clinical trial nursing support. Our dedicated team of clinical trial nurses is already familiar with standard requirements and protocols, which can support quicker training, fewer reporting errors, and better documentation.

# Specialized Support for Pharmaceutical and Healthcare Programs:

 We develop custom programs for pharmaceutical and healthcare customers to help optimize patient care and drive toward better outcomes through highly specialized nurses, customized education support, therapy adherence programs, and so much more.

"Naven Health provides exceptional care and is very responsive to patient, provider, and pharmacy needs. Naven Health is communicative and understands the ever-changing nature of the home infusion environment which is why we choose to partner with Naven Health to serve our patients."

- Specialty Pharmacy Customer with Naven Health



# **CLEANROOM VALIDATED REUSABLE STERILE & NON-STERILE PRODUCTS**

# **Prudential** Cleanroom Services<sup>®</sup>

"The ZEN of Cleanroom Gowning."





# **CLEANROOM LAUNDRY SERVICES**

Prudential Cleanroom Services has established and applies a Quality Management System for Providing Woven and Non-Woven Cleanroom Apparel and Contamination Control

COMPLETE REUSABLE GARMENT - MOP - GOGGLE RENTAL PROGRAMS











# Prudential Cleanroom Services

| Chief Executive<br>Officer: | John Clark                          |
|-----------------------------|-------------------------------------|
| President:                  | Chris Welch                         |
| Founded:                    | 1932                                |
| Employees:                  | 2,000+                              |
| Phone:                      | 800-767-5536                        |
| Address:                    | 1661 Alton Pkwy<br>Irvine, CA 92606 |
| Email:                      | pos@prudentialuniforms.com          |
| Website:                    | www.prudentialuniforms.com          |

Our team is dedicated to creating the best Cleanroom Laundry Service Program for you.

# **Company Background**

Since its inception in 1960, Prudential Cleanroom Services (PCS) has been at the forefront of providing superior cleanroom apparel services. What started as a humble endeavor has flourished into a renowned global entity, serving a wide spectrum of industries such as bio-science, pharmaceuticals, medical devices, semiconductors, aerospace, and beyond.

At Prudential Cleanroom Services, we specialize in delivering tailored cleanroom solutions to facilities involved in the compounding and preparation of medications and sterile infusions. Our comprehensive services ensure that medications are manufactured under meticulously controlled conditions, mitigating the risk of contamination, and maintaining patient safety.

By utilizing PCS's services, businesses gain access to toptier sterile gowning and essential ancillary items crucial for maintaining cleanroom standards and ensuring accurate gowning procedures. This not only reinforces cleanroom standards but also bolsters operational efficiency and regulatory compliance.

One distinguishing feature of Prudential Cleanroom Services is our unwavering commitment to excellence. We take immense pride in being the sole national provider with all locations certified to the ISO 9001:2015 standard. With a rich history as industry pioneers, coupled with our relentless pursuit of improvement year after year, PCS offers unparalleled value as your trusted cleanroom garment service partner to deliver unmatched quality and reliability.

### **Product & Services Overview**

**Cleanroom Uniforms and Apparel:** Prudential carries both sterile and non-sterile garments for a variety of cleanroom needs. Our products utilize non-linting, high density fabrics that are resistant to liquids and bacteria.

**Non-Garment Reusable Products**: From mops to goggles, Prudential aims to provide comprehensive support for your cleanroom facilities. We carry both sterile and non-sterile garments for a variety of cleanroom needs.

**Cleanroom Fabric Study**: Prudential offers the contamination control industry an independent third-party cleanroom fabric study that credibility tests and rates the industry's most widely recognized fabrics.



# CECLEANROOMS

Designing and building sterile IV compounding facilities nationwide.

800.283.3720

**CECleanrooms.com** 



Your Cleanroom One Source!



# CE Cleanrooms, a division of CE Group

# **Company Background**

CE Cleanrooms is a design-build contractor specializing in sterile, critical and controlled-environment cleanrooms. Our team of experts includes architects and engineers fully versed in all the nuances of FDA and USP standards so we can deliver compliant cleanroom solutions for US pharmacies and healthcare facilities.

We have highly specialized niche expertise providing cleanrooms for IV-compounding pharmacies. Our clients include top retail pharmacy brands, home infusion facilities and more.

CE Cleanrooms delivers turnkey solutions, meaning we provide end-to-end construction management, including architectural and engineering design, mechanical, electrical and plumbing, permitting and more.

### **Product & Services Overview**

Our cleanrooms feature smooth, impervious and hydrophobic surfaces and we can provide both site-built and pre-engineered options.

CE Cleanrooms has a streamlined design-build process that ensures attention to detail and efficiency.

| Founded: | 2016                                 |
|----------|--------------------------------------|
| Phone:   | 800-283-3720                         |
| Address: | 1125 Alexander Ct.<br>Cary, IL 60013 |
| Email:   | Info@CECleanrooms.com                |
| Website: | CECleanrooms.com                     |

The CE Cleanrooms team has unrivaled problem-solving and compliance expertise in all USP, FDA-cGMP, 503A and 503B standards.





# YOUR PATIENTS, OUR PRIORITY.

We understand your environment: busy, technical, fast-paced.

But above all, it must be clean and free of risk and harm. Contec ensures that you can meet compliance and requirements so that you can continue to provide first-class care to your patients.



**Scan to learn more.** healthcare.contecinc.com



# Contec, Inc.

### **Company Background**

When flawless execution is required to deliver positive outcomes and prevent harm, Contec Healthcare's customer-first approach and commitment to quality and innovation bring the most effective solutions to compounding operations and those they serve. Our ISO 9001 registration ensures customers consistent quality products from development to delivery.

#### **Product & Services Overview**

We offer:

- EPA-registered disinfectants
- Sterile compounding contamination control products
- Nonsterile compounding cleaning products
- Cleaning supplies for hazardous drug and radiopharmaceutical compounding

Contec's team of experts understands compounding processes as well as USP compliance and how it impacts your operations. As your solution partner, our products meet and exceed the strict quality measures required by USP in classified and non-classified environments.

| CEO:                          | Jack McBride                              |
|-------------------------------|---|
| National Business<br>Manager: | Rich Harris                               |
| Founded:                      | 1988                                      |
| Employees:                    | 700                                       |
| Phone:                        | 864-503-8333                              |
| Address:                      | 525 Locust Grove<br>Spartanburg, SC 29303 |
| Email:                        | info@contecinc.com                        |
| Website:                      | healthcare.contecinc.com                  |

Clean Counts Most: Contec Healthcare's solutions – designed with end users in mind – promote more efficient, repeatable processes and deliver improved cleaning results for better patient outcomes.



# Optimize home infusion



with remote infusion data with Sapphire Connect® & Eitan Insights®

Scan to learn more







# Eitan Medical

# **Company Background**

Care is the starting point for our innovation at Eitan Medical, embedded into our drug delivery and infusion solutions. We develop innovative technologies for the benefit of patients, as well as our partners, healthcare providers, caregivers, technicians, and pharmaceutical companies. We are committed to supporting patients globally and to improve outcomes by promoting comfort and independence throughout the treatment cycle.

#### **Product Overview**

For over a decade, Eitan Medical has provided safe, intuitive, and flexible solutions that meet evolving drug delivery needs. Eitan Medical's product lines include the Sapphire® infusion platform, providing connected infusion therapy systems in hospital and alternate care settings, Avoset™ infusion pump, connected infusion systems for specialty ambulatory infusion market and Eitan Insights®, a digital cloud-based software platform, which enables remote near-real time infusion data visibility for both of our infusion platforms.

| Chief Executive<br>Officer:  | Shaul Eitan                                    |
|------------------------------|--|
| Chief Commercial<br>Officer: | Roger Massengale                               |
| Founded:                     | 2009   |
| Employees:                   | 250  |
| Phone:                       | 877-541-9944                                   |
| Address:                     | 65 Enterprise STE 485<br>Aliso Viejo, CA 92656 |
| Email:                       | customerservice@<br>eitanmedical.com           |
| Website:                     | www.eitanmedical.com                           |

Our goal is to help those who are committed to helping others.





# Elevate Infusion Care With InfuSystem's Unbeatable Outpatient & Alternative Site Solutions

- Top brands available for sale, rental or lease
- Order, track and manage all your inventory with DeviceHub®
- On-site & depot biomedical repair & maintenance services
- Provides flexibility in managing your inventory
- Low price guarantee





infusystem.com

Contact Us Today At 1-800-658-5582

# InfuSystem, Inc.

# **Company Background**

As a leading supplier of infusion pumps, biomedical services and supplies, InfuSystem provides solutions to help facilitate infusion therapy at hospitals, clinics and outpatient centers to positively impact the continuity of patient care. Our patient-first approach ensures that a steady supply of trusted and reliable infusion pumps and supplies is patient-ready. We offer a large, sustainable durable medical equipment fleet, patient services and robust biomedical device services, including preventative maintenance care via on-site and depot services across the U.S. and Canada.

# **Product Overview**

InfuSystem's Device Solutions cover direct payer rentals, pump and consumable sales, and biomedical services and repair, including a wide selection of top-brand infusion pumps and related supplies, including ambulatory, large-volume, enteral, pole-mounted, syringe infusion and wound vac pumps with preventative maintenance, repair and inventory tracking to avoid downtime and reduce costs.

| Vice President,<br>Device Solutions:  | Blair Kesting                                    |
|---------------------------------------|--|
| General Manager,<br>Device Solutions: | Matt Mitchell                                    |
| Founded:                              | 1986   |
| Employees:                            | 500  |
| Phone:                                | 1-800-962-9656                                   |
| Address:                              | 3851 W. Hamlin Road<br>Rochester Hills, MI 48309 |
| Email:                                | info@infusystem.com                              |
| Website:                              | infusystem.com                                   |

Health care advances drive innovations in infusion care to continuously improve patient outcomes. InfuSystem's commitment to helping people live longer and healthier lives spans more than three decades.





# Trella Health

# **Company Background**

Trella Health's unmatched market intelligence and purpose-built CRM allow infusion organizations to drive effective performance and growth with an integrated platform to identify the highest-potential referral targets, evaluate market opportunities, and monitor performance.

Paired with CRM and EHR integrations, business development teams can better manage referral relationships to advance their organizations by improving their sales and marketing strategy.

#### **Product & Services Overview**

Trella Health's platform includes:

- Market Insights: Gain deep visibility into referral sources and competitive activity.
- Customer Relationship Management (CRM): Nurture referral relationships, automate sales productivity, and track key business objectives and ROI with configurable, industry-specific reports.
- EHR Integration: Track referral stages, attribution, and success measurements.

Trella Health continues to diversify its dataset to include more payer sources with enhanced insights across the care continuum. Recently, Trella increased its medical and pharmacy claims volume by 2x – covering over 255 million patient lives annually.

| CEO:   | Scott Tapp   |
|--|--|
| GM, HME,<br>Infusion, Specialty<br>Pharmacy: | Tyler Rardin   |
| Founded:                                     | 2015   |
| Employees:                                   | 130  |
| Phone:                                       | 678-813-1590   |
| Address:                                     | 3423 Piedmont Road NE, Suite<br>305, Atlanta, GA 30305 |
| Email:                                       | info@trellahealth.com                                  |
| Website:                                     | trellahealth.com                                       |

We are growing faster than the industry and we attribute Trella, the CRM tool, and market insights as part of our rapid growth.

—Jay Arnold, Operations Consultant, Vital Care Infusion Services





Software Solution for your Infusion Pharmacy Business

Universal Software Solutions is proud to present HDMS

With our dedicated US-based development and support teams, Universal Software Solutions provides customer-centric solutions for the infusion pharmacy and HME industries.



# Universal Software Solutions, Inc

# **Company Background**

Are you ready to streamline your Pharmacy, Home Medical Equipment (HME) and Durable Medical Equipment (DME) operations? Our cutting-edge software is designed to elevate your pharmacy's efficiency, compli-ance, and customer satisfaction.

### **Product & Services Overview**

- **Seamless Integration:** Effortlessly integrate with your existing referral EMR management systems for a unified workflow.
- Pharmacy Management: Streamline prescription processing, refill management with single & multiple locations.
- **HME /DME Order Management:** Easy to use order management for respiratory therapy
- Automated Billing & Claims: Simplify billing processes with automated claims submission and tracking, reducing errors and ensuring timely reimbursements for both NCPD & Medical claims.
- Inventory Management: Optimize inventory control with real-time tracking, automated reordering, and comprehensive reporting.
- Patient Management: Enhance patient care with detailed records, customizable profiles, and automated reminders for refills and maintenance.
- Compliance & Documentation: Stay compliant with industry regulations through automated documentation and audit trails.
- Advanced Analytics: Gain insights with powerful analytics and reporting tools to make informed decisions and drive growth.
- User-Friendly Interface: Enjoy an intuitive, easy-to-navigate interface that requires minimal training, allowing your staff to focus on patient care.
- Customizable Workflows.

| CEO:               | Chris Dobiesz                               |
|--------------------|---|
| Director of Sales: | Dave Golen, Sr.                             |
| Founded:           | 2000  |
| Employees:         | 40  |
| Phone:             | (810) 653-5000                              |
| Address:           | 1334 South Irish Road,<br>Davison, MI 48423 |
| Email:             | sales@universalss.com                       |
| Website:           | universalss.com                             |

Universal believes in exceeding expectations. Our adaptable software solutions enhance the efficiency, profitability, and effectiveness of our clients' systems, while our personable staff ensures that all your needs are met.



# Visante Unlock Your Health System's Full Potential

Our healthcare solutions deliver an unparalleled patient and provider experience.

# **Specialty Pharmacy**

Launch or enhance a program to drive growth and improve patient outcomes.

# **Infusion Solutions**

Design and implement services to improve patient access and diversify revenue streams.

# **Contact Us Now**

866-388-7583 solutions@visanteinc.com

© 2024, Visante LLC. All Rights Reserved.

# Visante Consulting

## **Company Background**

Visante is a trusted provider of strategic healthcare solutions and pharmacy advisory services that help health system leaders improve patient care, operational performance and financial results.

#### **Product Overview**

Our unique, holistic approach fully integrates infusion and specialty pharmacy solutions that put the patient first to improve access, outcomes, and patient and provider satisfaction. We deliver excellent value through our core competencies of:

- Medication Access Services
- 340B Compliance and Optimization
- Pharmacy Revenue Cycle
- Pharmacy Supply Chain

#### Patient-Centric Approach Enhances Provider Satisfaction

Visante helps improve patient access to medications and infusion therapy by integrating vital pharmacy expertise into care coordination. We help you build strategies that bring patients and providers together through a full continuum that improves the quality of care and patient outcomes. Visante helps you improve efficacy, safety and medication management across the full scope of treatment.

| Senior Director:   | Erick Siegenthaler                           |
|--------------------|--|
| Managing Director: | Dale Drizd                                   |
| Founded:           | 1998   |
| Employees:         | 100  |
| Phone:             | 949-250-4855                                 |
| Address:           | 101 E 5th Street #2220<br>St. Paul, MN 55101 |
| Email:             | solutions@visanteinc.com                     |
| Website:           | visanteinc.com                               |

"We are passionate about providing innovative healthcare solutions to help transform the future of patient-centric care while achieving powerful financial and operational results for our clients."

-Steve Rough, CEO





# WellSky

# **Company Background**

WellSky is a technology company leading the movement for intelligent, coordinated home care. Our next-generation software, analytics, and services power better outcomes and lower costs for home infusion, specialty pharmacy, and HME/DME providers. With over 25 years of experience as a top technology provider in the home infusion industry, WellSky has the expertise to guide you through this evolving market. WellSky serves more than 20,000 client sites across the healthcare continuum, anticipating provider needs and innovating relentlessly to help more people thrive.

# **Product Overview**

CareTend, powered by WellSky, combines everything your infusion organization needs in one convenient application, helping you streamline tasks, improve communication, and facilitate collaboration.

- Meet all clinical management needs
- · Schedule and document on any device
- Fill and refill orders reliably
- Ensure prompt, full payment on every order
- Streamline inventory management and reduce costs

| Sr. Vice President & General Manager: | Josh Lowery                                 |
|---------------------------------------|---|
| Vice President of Sales:              | Patrick Lehan                               |
| Founded:                              | 1980  |
| Employees:                            | 2,500                                       |
| Phone:                                | 855-WELLSKY                                 |
| Address:                              | 11300 Switzer Rd<br>Overland Park, KS 66210 |
| Email:                                | sales@wellsky.com                           |
| Website:                              | wellsky.com/caretend                        |

More than 10,000 infusion professionals use our end-to-end solutions daily.



| AbbVie   |  |
|----------|--|
| Phone:   | 224-254-7086                                     |
| Address: | 26525 North Riverwoods Blvd<br>Mettawa, IL 60045 |
| Website: | www.abbvie.com                                   |

| Inc. (ACHC) |   |  |
|-------------|---|--|
| Phone:      | (855) 937-2242 x458                     |  |
| Address:    | 139 Weston Oaks Court<br>Cary, NC 27513 |  |
| Email:      | customerservice@achc.org                |  |
| Website:    | achc.org                                |  |

Accreditation Commission for Uselthoore

Accreditation leader ACHC empowers a culture of excellence. As your partner, we support you beyond your survey to advance your goals and help you thrive in a competitive market. Our unmatched, education-based approach fosters improvements to elevate quality of care, enhance outcomes, and optimize your operations. With comprehensive accreditation options for pharmacy, DMEPOS, and in-home care providers, we work closely with you to deliver tailored solutions that reduce costs and simplify the process. Discover the ACHC difference.

# **ACU-Serve**

See premium listing on pages 4-5

| ADMA Biologics |  |
|----------------|--|
| Phone:         | 201-478-5552                           |
| Address:       | 465 Route 17 South<br>Ramsey, NJ 07446 |
| Website:       | admabiologics.com                      |

| AdvisorWoRx |  |
|-------------|--|
| Phone:      | 913-608-7966                                 |
| Address:    | 110 North Chestnut #2228<br>Olathe, KS 66051 |
| Website:    | www.advisorworx.com                          |

| AlayaCare |  |
|-----------|--|
| Phone:    | 855-858-5214                                   |
| Address:  | 151 Yonge St<br>Toronto, Ontario Canada M1W2T1 |
| Website:  | www.alayacare.com                              |

| Alexion, AstraZeneca Rare Disease |                                       |  |
|-----------------------------------|---------------------------------------|--|
| Phone:                            | 475-230-2596                          |  |
| Address:                          | 121 Seaport Blvd.<br>Boston, MA 02210 |  |
| Email:                            | terri.stegman@alexion.com             |  |
| Website:                          | Alexion.com                           |  |

**Ultomiris, Soliris** (aHUS, PNH. gMG, and NMOSD)

The work we do is guided by people living with rare and devastating diseases. We are driven to continuously innovate and create meaningful value in all we do to help patients and families fully live their best lives.

| Allegiance Group |   |
|------------------|---|
| Phone:           | 913-338-4790  |
| Address:         | 6900 College Blvd., Ste. 550<br>Overland Park, KS 66211 |
| Email:           | bgehring@allegiance-group.com                           |
| Website:         | allegiance-group.com                                    |

Allegiance Group offers, COLLECTPlus; the comprehensive patient pay billing and collection solution designed to integrate with your billing software to optimize patient engagement driving cash recovery and operating efficiency with automated billing and collection workflow processes tailored to meet specific business needs. COLLECTPlus features a management dashboard, patient payment portal and domestic call center services. The dashboard creates at-a-glance transparency of all account activity for effective account management and critical performance reporting. The patient payment portal provides payment and communication options along with account access for self-management. Domestic call center services provide inbound patient call support.

#### **Baxter Healthcare**

See premium listing on pages 6-7.

| B. Braun Medical Inc. |  |
|-----------------------|--|
| Phone:                | 800-227-2862                           |
| Address:              | 824 12th Avenue<br>Bethlehem, PA 18018 |
| Email:                | inquiry.us@bbraunusa.com               |
| Website:              | bbraunusa.com                          |

| BD       |  |
|----------|--|
| Phone:   | 844-823-5433                               |
| Address: | 1 Becton Drive<br>Franklin Lakes, NJ 07430 |
| Email:   | customer_support@bd.com                    |
| Website: | bd.com                                     |

We focus on providing innovative solutions to reduce the spread of infection, advance drug delivery, improve surgical procedures and provide effective and safe medication management. Our customers include hospitals and clinics; physicians; governmental and public health agencies; healthcare workers; retail pharmacies; and pharmaceutical and biotech companies.

| Brightree |  |
|-----------|--|
| Phone:    | 833-916-1554                                       |
| Address:  | 125 Technology Pkwy<br>Peachtree Corners, GA 30092 |
| Email:    | econley@brightree.com                              |
| Website:  | www.brightree.com/pharmacy                         |

Brightree's software solution for infusion and specialty pharmacies is built on the industry's most trusted billing and business management platform—and backed by a team of seasoned industry experts—to automate and streamline every step of your daily workflow. You have everything you need for intake, dispensing, billing, patient management and more—a comprehensive cloud-based solution that includes tailored implementations and real-time support. We help you be more productive, eliminate errors, and boost patient outcomes and profitability.

| Care Continuum (Evernorth) |   |
|----------------------------|---|
| Phone:                     | 502-253-6040                                  |
| Address:                   | 700 Eastpoint Parkway<br>Louisville, KY 40223 |
| Website:                   | evernorth.com                                 |

| CareCentrix, Inc. |   |
|-------------------|---|
| Phone:            | 860-466-7828                                    |
| Address:          | 20 Church St., 12th Floor<br>Hartford, CT 06103 |
| Website:          | carecentrix.com                                 |

# CE Cleanrooms, a division of CE Group

See premium listing on page 18

| Cencora  |  |
|----------|--|
| Phone:   | 651-435-0002                               |
| Address: | 1 West First Ave<br>Conshohocken, PA 19428 |
| Website: | www.amerisourcebergen.com                  |

## CitusHealth

Website:

Website:

See premium listing on pages 8-9

| (CHAP)   |   |
|----------|---|
| Phone:   | 202-862-3413  |
| Address: | 2300 Clarendon Blvd., Ste. 405<br>Arlington, VA 22201 |

chapinc.org

| Compliance Team, Inc. |                                      |
|-----------------------|--------------------------------------|
| Phone:                | 215-654-9110                         |
| Address:              | PO Box 160<br>Spring House, PA 19477 |

thecomplianceteam.org

# Contec, Inc.

See premium listing on page 19

| CPS Solutions, LLC |   |
|--------------------|---|
| Phone:             | 479-903-1394                                  |
| Address:           | 655 Metro Place, Ste. 450<br>Dublin, OH 43017 |
| Email:             | info@cps.com                                  |
| Website:           | cps.com                                       |

# Critchfield Specialty Infusion Group, LLC Phone: 724-834-6600 Address: PO Box 30 Greensburg, PA 15601 Website: www.csigiv.com

| <b>Cumberland Pharmaceuticals</b> |  |
|-----------------------------------|--|
| Phone:                            | 615-255-0068   |
| Address:                          | 1600 West End Ave., Ste. 1300<br>Nashville, TN 37203 |
| Email:                            | info@cumberlandpharma.com                            |
| Website:                          | cumberlandpharma.com                                 |

Cumberland Pharmaceuticals, based in Nashville, specializes in innovative medications. Vibativ (telavancin), one of its key products, is FDA-approved for treating complicated skin and skin structure infections (cSSSI), including those from MRSA. It's also indicated for hospital-acquired and ventilator-associated bacterial pneumonia (HABP/VABP), addressing severe infections in these settings. Vibativ's unique mechanism of action and potent antibiotic properties make it a crucial treatment option, offering hope in combating serious infections, particularly where standard therapies may be inadequate.

| DoseMe   |  |
|----------|--|
| Phone:   | 609-519-3153                               |
| Address: | 228 Strawbridge Dr<br>Moorestown, NJ 08057 |
| Website: | doseme-rx.com/                             |

| Eisai Inc |   |
|-----------|---|
| Phone:    | 202-365-0015                                      |
| Address:  | 401 9th St NW, Ste. 740<br>Washington, D.C. 20004 |
| Website:  | us.eisai.com                                      |

# **Eitan Medical**

See premium listing on page 20

| Elite Biomedical Solutions LLC |  |
|--------------------------------|--|
| Phone:                         | 855-291-6701   |
| Address:                       | 756 Old State Route 74, Ste. C<br>Cincinnati, OH 45245 |
| Website:                       | elitebiomedicalsolutions.com                           |

#### **Fresenius Kabi Nutrition**

See premium listing on pages 10-11

| Frier Levitt LLC |   |
|------------------|---|
| Phone:           | 973-618-1660                              |
| Address:         | 84 Bloomfield Ave<br>Pine Brook, NJ 07058 |
| Website:         | frierlevitt.com                           |

| GC Biopharma USA |   |
|------------------|---|
| Phone:           | 833-426-6426  |
| Address:         | 500 Frank W Burr Blvd, Ste 230<br>Teaneck, NJ 07666 |
| Website:         | www.gcbiopharma.us                                  |

| Genentech, Inc. |   |
|-----------------|---|
| Phone:          | 650-225-1000                                |
| Address:        | 1 DNA Way, South<br>San Francisco, CA 94080 |
| Email:          | www.gene.com/contact-us/email-<br>us        |
| Website:        | gene.com                                    |

Genentech is a biotechnology company dedicated to pursuing groundbreaking science to discover and develop medicines for people with serious and life-threatening diseases. Our transformational discoveries include the first targeted antibody for cancer and the first medicine for primary progressive multiple sclerosis.

| Grifols  |   |
|----------|---|
| Phone:   | 888-474-3657                                |
| Address: | 2410 Lillyvale Ave<br>Los Angeles, CA 90032 |
| Website: | www.grifols.com/en/home                     |

| Horizon Therapeutics |                                      |  |
|----------------------|--------------------------------------|--|
| Phone:               | 215-345-1515                         |  |
| Address:             | 1 Horizon Way<br>Deerfield, IL 60015 |  |
| Website:             | horizontherapeutics.com              |  |

| ICU Medical |  |
|-------------|--|
| Phone:      | 224-212-3038                                 |
| Address:    | 951 Calle Amanecer<br>San Clemente, CA 92673 |
| Email:      | customerservice@icumed.com                   |
| Website:    | icumed.com                                   |

# InfuSystem, Inc.

See premium listing on page 19

| Innovatix |   |
|-----------|---|
| Phone:    | 212-554-7260  |
| Address:  | 13034 Ballantyne Corporate Pl.<br>Charlotte, NC 28277 |
| Email:    | info@innovatix.com                                    |
| Website:  | innovatix.com   |

| Inovalon |   |
|----------|---|
| Phone:   | 301-809-4000                            |
| Address: | 4321 Collington Road<br>Bowie, MD 20716 |
| Email:   | pharmacy@inovalon.com                   |
| Website: | inovalon.com                            |

Inovalon is a leading provider of cloud-based SaaS solutions empowering data-driven healthcare. The Inovalon ONE® Platform powers software that saves time, resources, and hassle for providers by streamlining reimbursement, care quality, and staffing. As a result, our solutions maximize staff efficiencies to improve the patient financial experience and outcomes. For more information, visit www.inovalon.com.

| Integrated Medical Systems, Inc. (IMS) |  |
|--|--|
| Phone:                                 | 800-755-3800                                       |
| Address:                               | 594 Territorial Dr, Ste A<br>Bolingbrook, IL 60440 |
| Website:                               | www.integratedmedsys.com                           |

| IV Ensure |  |
|-----------|--|
| Phone:    | 214-924-6951                                     |
| Address:  | 1700 Pacific Ave., Ste. 2425<br>Dallas, TX 75201 |
| Website:  | IVEnsure.com                                     |

| Janssen Biotech, Inc. |                                       |
|-----------------------|---------------------------------------|
| Phone:                | 908-642-1677                          |
| Address:              | 800 Ridgeview Dr<br>Horsham, PA 19044 |
| Website:              | janssen.com/us                        |

| Kedrion Biopharma, Inc. |  |
|-------------------------|--|
| Phone:                  | 919-354-8394                                       |
| Address:                | 400 Kelby Street, 11th Floor<br>Fort Lee, NJ 07932 |
| Website:                | kedrion.us   |

| KORU Medical Systems |   |
|----------------------|---|
| Phone:               | 845-469-2042                                |
| Address:             | 100 Corporate Dr, Ste 1<br>Mahwah, NJ 07430 |
| Website:             | korumedical.com                             |

| Managed Health Care Associates Inc (MHA) |  |
|--|--|
| Phone:                                   | (800) 642-3020   |
| Address:                                 | 400 Interpace Parkway, Bldg C<br>Suite 200<br>Parsippany, NJ 07054 |
| Email:                                   | info@mhainc.com  |
| Website:                                 | mhainc.com   |

Managed Health Care Associates, Inc. (MHA) is a leading health care services and software company focused on the alternate site health care provider marketplace. We provide expertise in Group Purchasing, Network Development, Reconciliation Solutions, Reimbursement Services, Specialty Pharmacy Solutions, Clinical Resources, and Legislative Affairs. Through the delivery of innovative health care services and solutions, MHA helps members increase operational efficiency, maximize business growth, and provide optimum care for their patients.

| Managed Services Group |  |
|------------------------|--|
| Phone:                 | 407-288-8228                                       |
| Address:               | 2600 Maitland Center Parkway<br>Maitland, FL 32751 |
| Website:               | msgrouponline.com                                  |

# **McKesson Medical Surgical**

See ad on pages 12-13

| Medline, Inc. |   |
|---------------|---|
| Phone:        | 800-633-5463                              |
| Address:      | Three Lakes Drive<br>Northfield, IL 60093 |
| Email:        | almathews@medline.com                     |
| Website:      | www.medline.com                           |

Medline, 5B Oxygen Concentrator, Designed for medical and home use, this oxygen concentrator features a unique noise-reduction design and an advanced motor that provides from 0.5 to 5 LPM of continuous flow oxygen, plus 2" casters and an 8' power cord for easy portability. There is a 3.9-year manufacturer's warranty or 10,000 hours of use, whichever comes first; replacement parts available.

| Melinta Therapeutics |   |
|----------------------|---|
| Phone:               | 908-617-1300  |
| Address:             | 389 Interpace Parkway, Suite 450,<br>Parsippany, NJ 07054 |
| Email:               | info@melinta.com  |
| Website:             | melinta.com   |

Melinta's growing portfolio represents our commitment to providing innovative therapies for acute and life-threatening illnesses. We are unparalleled in our ability to meet the unmet needs of our patients. Our mission is to provide innovative therapies to people impacted by acute and life-threatening illnesses. Our vision is that all people who need our therapies will receive them.

| Merck & Co, Inc. |   |
|------------------|---|
| Phone:           | 908-740-4000                                |
| Address:         | 126 East Lincoln Avenue<br>Rahway, NJ 07065 |
| Email:           | merck@merck.com                             |
| Website:         | merck.com                                   |

At Merck, known as MSD outside of the United States and Canada, we are unified around our purpose: We use the power of leading-edge science to save and improve lives around the world. For more than a century, we've been at the forefront of research, bringing forward medicines, vaccines and innovative health solutions for the world's most challenging diseases.

| Moog     |  |
|----------|--|
| Phone:   | 800-970-2337                                     |
| Address: | 4314 Zevex Park Lane<br>Salt Lake City, UT 84123 |
| Email:   | medcustomerservice@moog.com                      |
| Website: | moogmedical.com                                  |

For over 20 years, Moog has designed reliable, and easy-to-use infusion pumps. CURLIN Ambulatory Infusion Pumps offer flexibility and efficiency with precise and steady fluid delivery throughout the entire infusion duration. The portable and rugged Infinity Enteral Feeding Pump is the first and only 100% mobile enteral feeding pump. Both products are backed by our industry-leading clinical support that assists customers and patients 24 hours a day, 7 days per week.

| MyndYou  |                                     |
|----------|-------------------------------------|
| Phone:   | 516-395-3247                        |
| Address: | 1460 Broadway<br>New York, NY 10036 |
| Email:   | info@myndyou.com                    |
| Website: | www.myndyou.com                     |

MyndYou's Al-enabled virtual care assistant Eleanor supports the work of home infusion companies, helping them improve outreach and care. Eleanor expands team capacity and productivity by connecting with your patients and through conversational listening can capture patient needs and prioritize them for your team, helping organizations focus on high-value interactions.

MyndYou's configurable, personalized solution allows you to efficiently and effectively meet your goals – from reducing cancellations to increasing remote monitoring on a schedule that works best for the patient.

# **Naven Health Infusion Nursing**

See premium listing on pages 14-15

| NS Pharma |   |
|-----------|---|
| Phone:    | 866-677-4276  |
| Address:  | 140 E Ridgewood Ave, Ste. 280S<br>Paramus, NJ 07652 |
| Website:  | www.nspharma.com/contact                            |

| NuAire, Inc. |   |
|--------------|---|
| Phone:       | 1-800-328-3352                            |
| Address:     | 2100 Fernbrook Lane<br>Plymouth, MN 55447 |
| Email:       | nuaire@nuaire.com                         |
| Website:     | nuaire.com                                |

NuAire, Inc. is a family-owned company that has provided airflow equipment to laboratories for over fifty years. As a small company with a big footprint, NuAire has supplied both public and private laboratories around the world in sectors such as academia, pharmaceuticals, animal research, healthcare, and more. We seek to differentiate our products by minimizing their long-term cost of ownership, maximizing their configurability for each customer's application, and extending their service life through personalized after sales support and a generous warranty.

| Pfizer, Inc |   |
|-------------|---|
| Phone:      | 224-212-2808  |
| Address:    | 66 Hudson Boulevard East<br>New York, NY 10001-2192 |
| Website:    | www.pfizerinjectables.com                           |

| Pinnacle Revenue Management Inc |  |
|---------------------------------|--|
| Phone:                          | 603-234-1858                               |
| Address:                        | 25 Orchid View Dr<br>Londonderry, NH 03053 |
| Website:                        | pinnaclerevenue.com                        |

| Preferred Medical (Wolf) |  |
|--------------------------|--|
| Phone:                   | 800-722-7865                             |
| Address:                 | 402 BNA Drive<br>Sunrise, FL 33325       |
| Email:                   | customerservice@<br>preferredmedical.com |
| Website:                 | www.preferredmedical.com                 |

Preferred Medical is a national healthcare supply company specializing in the infusion supply chain, delivering value across healthcare with comprehensive supplies and equipment.

| Prochant |   |
|----------|---|
| Phone:   | 888-349-9015  |
| Address: | 14120 Ballantyne Corporate Pl<br>Ste 550<br>Charlotte, NC 28277 |
| Email:   | marketing@prochant.com  |
| Website: | prochant.com  |

Prochant delivers revenue cycle management solutions to healthcare providers for the home-based care industry. Our expertise lies in providing end-to-end RCM for HME, infusion services, specialty pharmacies and home health and hospice, consistently delivering exceptional results to leading healthcare providers. We combine innovative technology in workflow and analytics and deep industry knowledge to streamline the time-consuming and expensive reimbursement process. As a result, we help healthcare providers accelerate their collections, increase revenue, and reduce operational costs while managing risk.

| Protara Therapeutics |   |
|----------------------|---|
| Phone:               | 646-844-0337  |
| Address:             | 345 Park South Avenue 3rd floor<br>New York, NY 10010 |
| Website:             | protaratx.com/  |

| Provista |  |
|----------|--|
| Phone:   | 972-910-6494                                     |
| Address: | 250 E John Carpenter Freeway<br>Irving, TX 75062 |
| Email:   | provistamarketing@provista.com                   |
| Website: | provista.com                                     |

#### **Prudential Cleanroom Services**

See ad on pages 16-17

| Quarles & Brady, LLP |              |  |
|----------------------|--------------|--|
| Phone:               | 612-351-5054 |  |

Address: 60 South Sixth Street Minneapolis, MN 55402

 R2 Health

 Phone:
 817-510-6740

 Address:
 1550 Norwood Dr, Ste. 300 Hust, TX 76054

 Website:
 www.r2health.com

# **ReCept Healthcare Services (Omnicell)**

| Phone:   | 803-792-2662  |
|----------|---|
| Address: | 1620 W Northwest Hwy, Ste. 100<br>Grapevine, TX 76051 |
| Website: | receptrx.com  |

# Reimbursement Concepts, Inc.

Phone: 304-723-7188

Address: 2222 Ewing Rd
Coraopolis, PA 15108

# Right Way Medical

| Phone:   | 614-396-7721                                   |  |
|----------|--|--|
| Address: | 835 Green Crest Drive<br>Westerville, OH 43081 |  |
| Website: | www.rightwaymed.com                            |  |

| RxToolKit |  |  |
|-----------|--|--|
| Phone:    | 888-798-5548                                     |  |
| Address:  | 6116 N Central Expy Ste. 180<br>Dallas, TX 75206 |  |
| Email:    | sales@rxtoolkit.com                              |  |
| Website:  | rxtoolkit.com                                    |  |

RxToolKit's software solutions reduce medication errors, enhance clinical competencies, increase patient safety, and improve clinical outcomes. With a library of over 280 pharmacist-approved infusion and injectable drug monographs, RxWorkFlow distills the package insert into easy-to-use information to ensure proper preparation and safe administration of medications. Complete with medication-specific training courses, built-in calculators, printable patient education resources, and over 40 continuing education units, RxToolKit promotes persistent learning and best practices.

| Sandoz Inc |  |  |
|------------|--|--|
| Phone:     | 800-525-8747                               |  |
| Address:   | 100 College Rd West<br>Princeton, NJ 08540 |  |
| Website:   | us.sandoz.com                              |  |

Sandoz is the global leader in generic and biosimilar medicines, with a growth strategy driven by its Purpose: pioneering access for patients. More than 20,000 people of more than 100 nationalities work together to ensure 800 million patient treatments are provided annually by Sandoz, generating substantial global healthcare savings and an even larger social impact. Its leading portfolio of approximately 1,500 products addresses diseases from the common cold to cancer. In 2023, Sandoz recorded sales of USD 9.6 billion.

# Shields Health Solutions Phone: 800-525-8747 Address: 100 Technology Center Drive Stoughton, MA 02072

www.shieldshealthsolutions.com

Website:

| Shipment Trackers |                                    |  |
|-------------------|------------------------------------|--|
| Phone:            | 717-577-2129                       |  |
| Address:          | 47 N Duke Street<br>York, PA 17401 |  |
| Website:          | shipmenttrackers.com               |  |

| Solventum, formerly 3M Health Care |                                       |
|------------------------------------|---------------------------------------|
| Phone:                             | 800-228-3957                          |
| Address:                           | 2510 Conway Ave<br>St. Paul, MN 55144 |
| Email:                             | MSDSupport.us@solventum.com           |
| Website:                           | www.solventum.com                     |

3M Health Care is now Solventum. We enable better, smarter, safer healthcare to improve lives. We bring the strong legacy of our innovation and trusted expertise

to create breakthrough solutions for our customers' toughest challenges. We offer a broad range of innovative advanced wound care and surgical solutions that are intended to accelerate healing, prevent complications, and lower the total cost of care. Our solutions include advanced wound care, IV site management, sterilization assurance, temperature management, surgical supplies, stethoscopes and medical electrodes.

| Strategic Healthcare Programs |  |
|-------------------------------|--|
| Phone:                        | 805-963-9446   |
| Address:                      | 6500 Hollister Ave, Ste 210<br>Santa Barbara, CA 93117 |
| Website:                      | www.shpdata.com  |

| Synergy Billing Corporation |   |
|-----------------------------|---|
| Phone:                      | 412-745-0340  |
| Address:                    | 901 Pennsylvania Ave., Ste. 4<br>Pittsburgh, PA 15233 |
| Website:                    | synergybillingcorp.com                                |

| TANYR Healthcare |  |
|------------------|--|
| Phone:           | 817-510-6740                                 |
| Address:         | 1550 Norwood Dr, Ste. 300<br>Hurst, TX 76054 |
| Email:           | info@tanyrhealthcare.com                     |
| Website:         | tanyr.com                                    |

| TerSera Therapeutics LLC |  |
|--------------------------|--|
| Phone:                   | 888-600-8116                                       |
| Address:                 | 520 Lake Cook Rd., Ste. 500<br>Deerfield, IL 60015 |
| Website:                 | tersera.com  |

TerSera Therapeutics is a biopharmaceutical company with a focus in oncology, acute care, and non-opioid pain management. We are building new cornerstones of care through our portfolio of unique therapeutics, amplifying their ability to deliver meaningful outcomes for patients.

#### Trella Health

See premium listing on page 22

| TrueCare Biomedix |  |
|-------------------|--|
| Phone:            | 305-593-8444                                       |
| Address:          | 6356 Manor Lane, Ste. 101<br>South Miami, FL 33143 |
| Website:          | www.tcbiomedix.com                                 |

| TubeClear System (Actuated Medical) |   |
|-------------------------------------|---|
| Phone:                              | 814-355-0003                                    |
| Address:                            | 320 Rolling Ridge Drive<br>Bellefonte, PA 16823 |
| Email:                              | info@tubeclear.com                              |
| Website:                            | tubeclear.com                                   |

The TubeClear System is a feeding tube clearing system that uses proprietary mechanical motion to clear partial and full clogs in feeding and decompression tubes (Tubes) while the Tube remains indwelling and at bedside. TubeClear is FDA cleared for use in adults with most NG, NJ, G, J, or GJ Tubes. It has been used in-home, hospital, long term care, skilled nursing and more for over 10 years with zero adverse events in the MAUDE database!

## **Universal Software Solutions**

See premium listing on page 23

| Virtue Technologies |                                   |
|---------------------|-----------------------------------|
| Phone:              | 800-345-5308                      |
| Address:            | 331 Chapin Rd<br>Chapin, SC 29036 |
| Email:              | info@virtuescript.com             |
| Website:            | www.virtuescript.com              |

Virtue Technologies is an innovative provider of healthcare logistics aggregation technology for Home Infusion, Specialty Pharmacy, Long Term Care Pharmacy, and Durable Medical Equipment markets. Their solutions strive to drive out cost and improve the revenue cycle by improving staff efficiency, removing waste, increasing patient satisfaction, and providing unparalleled visibility to pharmacy operations. In an environment of shrinking reimbursements, growing audit risk, and persistent demand from patients and caregivers, Virtue Technologies provides the solutions the market demands.

#### **Visante LLC**

See premium listing on page 24

| Walkmed Technologies LLC |  |
|--------------------------|--|
| Phone:                   | 800-578-0555                                     |
| Address:                 | 14190 E. Jewell Ave, Unit 10<br>Aurora, CO 80012 |
| Email:                   | sales@walkmed.net                                |
| Website:                 | https://walkmed.com/                             |

For over three decades, WalkMed has established a reputation for reliability in the manufacturing and servicing of ambulatory infusion equipment. We are dedicated to providing dependable, cost-effective solutions to meet all your ambulatory infusion needs. From our WalkMed 350VL infusion pump to reservoir bags, administration sets, and even practical carrying pouches, our products are designed to be easy to use.

| Welnfuse |   |
|----------|---|
| Phone:   | 888-537-0122                                      |
| Address: | 6116 N Central Expy, Ste. 180<br>Dallas, TX 75206 |
| Email:   | sales@weinfuse.com                                |
| Website: | weinfuse.com                                      |

Welnfuse is the premier technology & consulting provider for infusion therapy and medication delivery. The Welnfuse software platform powers over 850 infusion centers across the country. Backed by decades of experience, Welnfuse consulting services guide clients through the dynamic infusion landscape.

WeInfuse expanded its software platform to include home infusion and specialty pharmacy. The software helps organizations operate efficiently, maximize profitability, decrease burnout, and improve clinical outcomes. Its intuitive features for infusion workflows help take the confusion out of infusion.

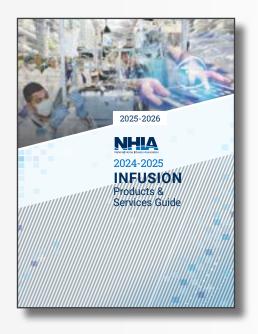
# WellSky

See premium listing on page 25

# 2025-2026 Products & Services Guide

# Enhanced listing information

If your company is interested in an enhanced listing for the 2025-2026 Products & Services Guide, contact Ashlan Oberholtzer at Ashlan.Oberholtzer@NHIA.org.





2 page listing - ad

2 page listing - company overview



1 page ad/company overview

View all current NHIA supplier members and access the downloadable version of the Products & Services Guide at nhia.org/suppliers





1600 Duke Street, Suite 410 Alexandria, VA 22314

703-993-0096

info@nhia.org

nhia.org

