

## 2023-2024 INFUSION Products & Services Guide

### **About the Products & Services Guide**

The companies featured here are long-time supporters of the home and alternate site infusion therapy community. They bring to market the solutions providers need to succeed. Their innovations propel us and enable advances in the quality of patient care as well as increases in efficiencies and cost savings.

This guide was assembled as a resource for busy clinicians, managers, reimbursement professionals, and sales and marketing experts. By making it "evergreen," we hope to offer a quick and easy means of finding equipment, supplies, and other products and services that meet the unique demands of home and alternate site infusion care.

Special thanks to those companies in the supplier community that support the NHIA's activities all year long. Your partnership helps to advance provider practice as well as the industry.

ACU-Serve	4
Brightree	6
CitusHealth	8
Fresenius Kabi Nutrition	10
McKesson Medical Surgical	12
Naven Health Infusion Nursing	14
AlayaCare	16
Baxter Healthcare	17
CE Cleanrooms, a division of CE Group	18
Contec, Inc.	19
InfuSystem, Inc.	20
Integrated Medical Systems, Inc. (IMS)	21
Moog Medical	22
Preferred Medical, An NDC Company	23
Prudential Cleanroom Services	24
The Compliance Team, Inc.	25
WellSky	26

#### **Table of Contents**



## Results —Matter

## Home Infusion Billing and Collections Made Easy

### Tired of broken promises?



#### Partnership

ACU-Serve becomes part of your team, operating as a true strategic partner.



#### Transparency

ACU-Serve shares full access to your billing data, providing clarity into your business.



ACU-Serve's technology delivers measurable results every step of the way.

#### Hear from customers we serve:





## Partner With Us Today

Toll-Free: 800.887.8965 • Phone: 330.923.5258 info@acuservecorp.com • acuservecorp.com



## ACU-Serve

Executive Vice President of Operations:	Amie Barone
Vice President of Sales:	John Stalnaker
Founded:	1993
Employees:	620
Phone:	800-887-8965
Address:	121 South Main Street, Ste. 102 Akron, OH 44308
Email:	info@acuservecorp.com
Website:	acuservecorp.com

#### **Company Background & Services Overview**

Over the course of three decades, ACU-Serve has solidified its position as a trusted strategic business partner for HME and Home Infusion providers across the United States, with a comprehensive range of services, including intake, documentation retrieval, AR follow-up and collections, resupply management, and consulting.

ACU-Serve has a foundation of more than 220 dedicated US-based employees, combined with a network of over 400 outsourced partners. This synergy allows us to deliver an exceedingly cost-effective full-service solution tailored to meet your unique needs.

ACU-Serve initially entered the Home Infusion sector due to requests from several hospital systems they were working with. These hospital systems, impressed by the positive outcomes achieved in AR follow-up and collections for the HME/DME lines of business, expressed their desire for ACU-Serve to extend their services to the Home Infusion domain.

We're honored to talk with partners like Beth Roberts, Manager of Revenue Integrity for Home Infusion, Pharmacy, and Home Medical Equipment at OSF Healthcare, about outsourcing RCM and the role ACU-Serve has played in streamlining their processes.

When asked about her recommendations to other healthcare organizations considering RCM outsourcing, Beth's response was emphatic: "To me, it's a no-brainer...ACU-Serve collects every penny that we're owed, and they work hard at it—like it's their own money. Aside from that, the employees that we work with at ACU-Serve, and maybe this is even the best thing about them, are so professional. If I ask them to do something, even if its outside of the scope of our contract, they are willing to help, they are willing to answer questions."

David Franklin, Board Chair of the National Home Infusion Foundation and recognized authority in the home infusion industry, shares his insights on the importance of outsourcing and the transformative results achieved with quantified data and actionable items identified by partners like ACU-Serve. "If you're not measuring it, you're not managing it," asserts David. "To me, using ACU-Serve is a no-brainer. ACU-Serve collects every penny that we're owed, and they work hard at it—like it's their own money. Aside from that, the employees that we work with at ACU-Serve, and maybe this is even the best thing about them, are so professional."

- Beth Roberts

When asked about the importance of data, David explained that without analysis and understanding, data becomes distracting, "Ensuring that the data is accurate and reliable lays the groundwork for making informed decisions that drive positive outcomes." ACU-Serve's sophisticated workflow system leverages AI to minimize claim touches and enhance data quality, streamlining revenue cycle management.

For Beth and OSF, the data and comprehensive insight that ACU-Serve's proprietary technology, Clarity, provides is a powerful resource. Beth states, "Clarity gives you a global view of where your money is sitting, what's new in the last 30 days, what's over 90, all the way down to a particular insurance level. It can also drill down to a particular patient, status or invoice. Anything you would ever want to know, high level down to the minutia, it's got it."

To experience the same unparalleled service and transformative power of ACU-Serve, call us or visit ACUServeCorp.com.





# Takes one to know one

Being a home infusion pharmacist, I get what you're up against. I've been in the same position and experienced those same headaches. That's why I love helping other pharmacists and techs go from zero to 100 — with automated software that brings the awesome patient outcomes we're all in this for.

#### Jeston Whitsell, PharmD

Senior implementation consultant at Brightree Former home infusion pharmacist and former licensed pharm tech

See how.



brightree.com/ weknowpharmacy

## Brightree

Chief Product Officer:	Nupura Kolwalkar
Strategic Account Manager - Home Infusion Pharmacy:	Erin Conley
Founded:	2002
Employees:	577
Phone:	833-916-1554
Address:	125 Technology Parkway Peachtree Corners, GA 30092
Email:	econley@brightree.com
Website:	www.brightree.com/pharmacy

#### **Company Background**

Brightree's infusion pharmacy software solution is built on the industry's most trusted billing and business management platform – and backed by a team of seasoned industry experts – to automate and streamline every step of your daily workflow.

As a result, you have everything you need for intake, dispensing, billing, patient management and more – all within a singlecloud based solution that includes tailored implementations and real-time support. That means your infusion pharmacy can save time, eliminate errors and accelerate care delivery to boost patient care and profitability.

#### **Product & Services Overview**

By investing in the latest technology innovations that eliminate manual processes, Brightree makes it easier and more efficient for home infusion pharmacies to clinically monitor patients, scan and automatically file essential documents and improve your power to communicate with prescribers. Features like digital prescriptions allow you to efficiently receive, fill and renew prescriptions, all while reducing errors and improving patient safety. And new features within workflows for intake, pharmacy, warehouse, nursing and revenue bring even greater efficiencies to your home infusion pharmacy business.

Over 100 million patients and caretakers have been served through Brightree technology, and the company remains committed to enhancing the patient-centric experience and improving health outcomes across the care continuum, while improving the agility and business performance for home infusion pharmacy providers.

#### **Bigger benefits**

- Automated workflows. End-to-end infusion pharmacy workflows with seamless transitions of care between team members that optimizes the patient experience.
- Intake acceleration. Reduce your intake time and speed up the time to get the patient on the right care plan.
- Predictable revenue. With minimal intervention to your

#### Pharmacies improve care

"The mark of an excellent pharmacy software platform is how it makes it easier for users to do their jobs. Brightree pharmacy platform makes it much easier to take care of our home infusion patients."

- Bryce Jackman, director of pharmacy, CarePro Home Health & Home Infusion Pharmacy

revenue cycle, staff can bill accurately and work more efficiently to maximize your revenue.

- **High interoperability**: Integrations digitally connect your pharmacy to stakeholders across the care continuum for high efficiency.
- Measurable outcomes. Efficiently record adverse patient events for multiple purposes (SHP, NHIA) in one place for measurable outcomes for your home infusion pharmacy.

#### Faster cash flow

Brightree also understands what you're up against when it comes to payment disruptions and chasing collections. That's why they offer Brightree Revenue Cycle Management services to help you optimize your billing systems and reduce turnaround time so you can get your money faster. In fact, providers using the service average a 15% increase in net revenue collection ratio so they can focus on patient care and growing the business.

#### Experts who've been there

With real-world expertise working in the many roles within the infusion pharmacy care setting, Brightree's team of seasoned industry experts deliver superior service and support and an enhanced user experience, creating workflows that work the way your pharmacy business does to help facilitate long-term success.



## In real time: scheduling

With CitusHealth, organizations get more than a communication tool. They get a fully integrated collaboration platform with robust patient support that enables seamless communication, captures electronic signatures, customizes forms, and so much more.

Improve satisfaction

Increase engagement

Boost productivity



citushealth.com/one-platform

## CitusHealth

Founder & President:	Melissa Kozak, RN, BSN
VP, Customer Success:	Terri Embry, RN, BSBA
Founded:	2016
Employees:	80
Phone:	800-863-9130
Address:	181 E 119th St 8C New York City, New York, 10035
Email:	info@citushealth.com
Website:	citushealth.com

#### **Company Background**

Founded in 2016 by an internationally recognized digital health expert, Melissa Kozak, RN, BSN, CitusHealth delivers the only comprehensive on-demand digital and mobile platform that sets a new standard of patient, caregiver, family, and partner engagement.

#### **Product & Services Overview**

The CitusHealth platform is a complete end-to-end solution specifically designed to help infusion providers and pharmacies accelerate speed to therapy — ultimately resulting in better outcomes and increased revenue.

#### A comprehensive system of engagement

As experienced clinicians and operations leaders from the home infusion industry, we understand the challenges providers face when it comes to collecting data from patients to dispense their medication. Now more than ever, it's critical to provide realtime communication for patients, caregivers, and care teams to enable a higher level of collaboration. CitusHealth offers a completely integrated platform with digital, mobile, and app-less features.

#### Must-have solutions for infusion providers

- Schedule coordination and real-time nursing notes: Expand productivity of clinical resources through secure, real-time messaging, schedule coordination, patient plan of care updates, and streamlined nursing notes and documentation.
- Automated supply management: Reduce supply waste, emergency supply deliveries, and other inefficiencies by capturing accurate supply counts remotely or at the point of care.
- Secure, real-time patient communication: Enable realtime patient and caregiver communication with clinicians

"We found during our evaluation that the CitusHealth platform was the only solution available in the market that allowed us to not only digitally engage with the patient, but also improve our workflow across our entire team, including our pharmacists, clinicians and delivery staff as well physicians," - *Karie Terada, Assistant Director of Pharmacy Operations, Pharmacare Hawaii* 

and staff through secure messaging, specifically designed to be HIPAA compliant.

• Customizable digital forms and workflows: Accelerate billing timelines, increase cash flow, and improve compliance with streamlined referral and ordering processes, as well as more timely and accurate documentation.

#### We're setting a new standard for patient care

- On-demand resources: Empower patients and caregivers with educational materials designed for their plan of care to support therapy adherence – available at any time, from nearly any device.
- Secure video sessions: Provide staff with secure video chat to troubleshoot patient concerns, injection training, side effect triaging, and learn of additional care required.
- Digital signature capture: Obtain signed documents with our mobile app, app-less link, or in person to expedite dispensing and reimbursement.
- Multi-lingual patient and family communication: Automatically translate messages to multiple languages to minimize communication barriers and reduce delays in care.





Fresenius Kabi USA Nutrition

## Innovations that **inspire**

At Fresenius Kabi Nutrition, we aim to inspire hope in critically and chronically ill patients by delivering innovations that nourish at every age and stage–from hospital to home.

Explore our portfolio of parenteral nutrition products at: www.FreseniusKabiNutrition.com





## Fresenius Kabi Nutrition

Senior Director Marketing, Clinical Nutrition:	Tracy Ruvolo
Sr. Marketing Manager, Parenteral Nutrition:	Maren Witzberger
Founded:	1996
Employees:	2,500
Phone:	847-550-2300
Address:	3 Corporate Drive, Lake Zurich, Illinois 60047
Email:	communications.USA@ fresenius-kabi.com
Website:	FreseniusKabiNutrition.com

#### **Company Background**

Fresenius Kabi Nutrition is a pioneer and global leader in clinical nutrition with innovations that nourish at every age and stage of life. Our parenteral nutrition (PN) products are used to help care for critically ill and chronically ill patients in hospitals, long-term care facilities, and at home.

With a tireless dedication to driving advancements in lifesaving medicines and technologies, we've introduced many firsts in the field, including the use of fish oil in PN products because we know that lipid source matters when considering appropriate nutrition for patients. We're committed to supporting marine conservation by ensuring that the fish oil in our products is sustainably sourced.

We're proud to not only fulfill the need for alternative lipid emulsions, but also to facilitate peer-to-peer interactions, industry partnerships, patient education, and social communities. We're also dedicated to helping patients get access to innovative PN products. We created the KabiCare Patient Support Program for Nutrition, an online resource, to guide healthcare providers through the challenges of PN reimbursement and simplify the treatment journey for their patients on PN.

#### **Product & Services Overview**

**SMOFlipid**<sup>®</sup> (Lipid Injectable Emulsion, USP 20%): the first and only 4-oil lipid injectable emulsion (ILE) for patients of all ages.

**Omegaven**<sup>®</sup> (fish oil triglycerides) injectable emulsion: the first and only 100% fish oil ILE for pediatric patients with parenteral nutrition-associated cholestasis (PNAC).

**INTRALIPID**<sup>®</sup> (lipid injectable emulsion, USP 20%): a 100% soybean oil lipid emulsion that is well documented in medical literature and has been provided worldwide in more than 200 million infusions for adult and pediatric patients.

**Kabiven® / Perikabiven®** (Amino Acids, Electrolytes, Dextrose, and Lipid Injectable Emulsion), for intravenous use: the first and only three-chamber bag for PN to deliver three macronutrients As pioneers in clinical nutrition, our innovations nourish at every age and stage of life—from hospital to home. We are proud to have developed the first and only 4-oil ILE, the first and only 100% fish oil ILE, and the first and only 3-chamber bag for parenteral nutrition.

(dextrose, protein, and lipids) plus electrolytes in volumes and concentrations that meet the needs of adult PN patients.

Please see important safety information and full prescribing information for all products at: FreseniusKabiNutrition.com/pn-portfolio/.

Our purpose is *caring for life* — putting lifesaving medicines and technologies in the hands of people who care for patients and finding solutions to the challenges they face. We work shoulder-to-shoulder with healthcare professionals to help improve medication safety, design products that are easy to use, and help make medicines more accessible and affordable across the continuum of care. **See how we can help your critically and chronically ill patients flourish with our portfolio of clinical nutrition products at FreseniusKabiNutrition.com/pn-portfolio/.** 



Fresenius Kabi USA Nutrition

## **M**<sup>c</sup>KESSON

## Dedicated **services**, comprehensive **solutions**

Support your patients with the help of a single trusted partner.



## **Commitment to the home infusion industry**

You know your patients' needs best, and you need a distributor committed to supporting you. Get specialized support for your business, including:

- **Dedicated** infusion sales resource
- Infusion-specific inventory support
- **Biomed** equipment specialists
- Clinical support

## Single-partner solutions

Simplify your business with one distribution partner for your supplies and equipment service needs.

## Superior distribution offering

Stay on top of your patients' needs in a dynamic marketplace.

- Flexible delivery options
- **Nationwide** distribution centers and private delivery fleet
- Priority status with UPS



**Learn more** about what McKesson can do for your home infusion therapy business

## McKesson Medical Surgical

VP Infusion Therapy:	Katie Werner
VP/GM, Biomedical Solutions:	Dylan Ross
Founded:	1833
Employees:	51,000
Phone:	855-571-2100
Address:	9954 Mayland Drive Richmond, VA 23233
Email:	mmseccustomerservice@mckesson.com
Website:	mms.mckesson.com/content/customers- we-serve/home-infusion-therapy/

#### **Company Background**

McKesson Corporation is a diversified healthcare leader that touches virtually every aspect of care and strives to advance health outcomes for all and improve care in every setting – one product, one partner, one patient at a time. Across our business segments, we help our customers deliver insights, products, and services that ultimately enable customers to spend more time focused on delivering better patient care.

As a subsidiary of McKesson, McKesson Medical-Surgical is a trusted provider of medical supply distribution, logistics, equipment services, and technology solutions to non-hospital healthcare customers. McKesson Medical-Surgical is a leading distributor of infusion therapy supplies, devices, and pharmaceuticals, including device and equipment sales and rentals, preventative maintenance, repairs and asset tracking with McKesson Biomedical Solutions<sup>™</sup>.

#### **Product & Services Overview**

McKesson provides comprehensive and innovative infusion therapy solutions that cater to all facets of your business. With a keen understanding of infusion industry challenges, we help you select suitable solutions and services for patient care in home and outpatient settings. Our wide range of infusion equipment sales and rentals, maintenance services, and asset tracking solutions aim to enhance your financial, clinical, and operational performance.

As a leading distributor, McKesson provides high quality medical products, equipment, clinical, and technological support for infusion-specific needs, such as infusion suite equipment and supplies, cold chain necessities, total parenteral nutrition, IV therapy, and more. We also offer McKesson Biomedical Solutions<sup>™</sup> and McKesson Business Analytics<sup>SM</sup> for optimized equipment management and real-time insights to improve operational efficiency, FDA accreditation audits, and compliance management. A single source for all your infusion supplies and equipment needs, delivered by McKesson.

As a leading provider of medical supplies, equipment, technology, and services, you can count on McKesson to be there as you deliver quality care to your patients.

- Industry-leading distribution capabilities to help meet patient needs in a dynamic marketplace
  - Nationwide distribution center footprint with significant investments to lead the supply chain of the future
  - Flexible delivery options including next-day delivery of bulk and

As a diversified healthcare leader, McKesson helps infusion pharmacies and providers deliver access to life-changing therapies for patients in both home and outpatient settings. From specialty pharmaceuticals and biologics to our vast selection of highquality medical supplies and equipment, you can count on McKesson for your infusion therapy needs.

Patient Home Delivery

- Dedicated resources to help customers manage through changing market dynamics and supply chain challenges
- A single source for the broadest range of high quality, highvalue medical products and equipment
  - National brand and McKesson brand products that meet your standards
  - Established relationships and contracts with leading equipment manufacturers
  - Infusion-specific needs, including cleanroom and cold chain essentials, including Total Parenteral Nutrition, IV therapy, and more
  - Dedicated infusion support team, including an experienced clinical support team
  - Investment and collaboration to support enhancement in capabilities and advancement of home infusion advocacy efforts
- Comprehensive offering of equipment service, rental and sales, including infusion, enteral and ventilator equipment with McKesson Biomedical Solutions<sup>™</sup>
  - Improve operational efficiency optimization opportunities while ensuring that your equipment is meeting all safety and compliance standards
  - Features McKesson OneTrack<sup>®</sup>, which manages equipment usage and maintenance documentation for FDA accreditation audits and compliance
- Access to data and business insights and operational tools
   to help make your business more efficient
  - McKesson SupplyManager<sup>SM</sup>, an easy-to-use ordering technology platform that can seamlessly integrate with your EMR and ERP systems
  - McKesson Business Analytics<sup>®</sup>, a performance dashboard that supports value-based purchasing by giving you actionable, real-time insights based on your spending and ordering
  - McKesson VerbalCare<sup>™</sup>, our intuitive mobile app lets you automate patient reorders, send and receive targeted communications with patients, provide easy access to educational content, facilitate patient adherence to drive better outcomes, and even capture patient signatures via DocuSign

## MCKESSON

Extraordinary Infusion Nurses, Everywhere (5)

#### DELIVERING HIGH-TOUCH SKILLED NURSING

Naven Health Infusion Nursing delivers home infusion services for a broad range of therapies, as well as clinical trial services and special programs for pharmaceutical manufacturers.



## Naven Health Infusion Nursing

Senior Vice President and Head	Chris Grashoff
Senior Director, Commercialization	Jennifer Miller
Founded:	2023
Employees:	1,600+
Phone:	877-330-7766
Address:	1626 Barber Road Suite B Sarasota, FL 34240
Email:	contactus@navenhealth.com
Website:	Navenhealth.com

#### **Company Background**

Naven Health is a nationwide provider of infusion nursing services. With over 1,600 team members, including over 1,500 nurses, we are a company aligned to the values of the nurses at our center – to provide an exceptional infusion experience, everywhere. Formerly Infinity Infusion Nursing and SPNN (Specialty Pharmacy Nursing Network), Naven Health partners with specialty pharmacies across the nation to help put nurses everywhere you have patients.

#### **Product & Services Overview**

Naven Health delivers home infusion services for a broad range of therapies, as well as clinical trial staffing services and special programs for pharmaceutical manufacturers. Naven Health provides a market-leading platform through technology, processes, and clinical capabilities to expand access to clinical resources and extraordinary care across the United States.

"Nurses are at the center of who we are at Naven Health. Our commitment is to deliver an exceptional infusion experience through our highly skilled nurses providing care nationwide. We will continue to invest in technology, training and capabilities and serve as a trusted resource for our customers, partners, and patients." – Chris Grashoff, SVP and Head of Naven Health

Delivering an exceptional infusion experience, everywhere.

Delivering an exceptional infusion experience, everywhere. Delivering on our unyielding commitment, always.

We provide a broad range of therapies alongside supportive patient services.

- Alpha 1 Therapy
- Hemophilia Therapy
- Enzyme Replacement Therapy
- Biologic Therapy
- Inotropic Therapy
- HIV Therapy
- Antibiotic Therapy
- Steroid Therapy
- Immunotherapies (IVIG & SCIG)
- Patient Self-Administration Teach & Train
- First-Dosing





Home infusion software enabling you to focus on improving outcomes.

Manage your operations seamlessly while maintaining the flexibility to deliver a full continuum of care all within one platform.



Scan the QR code to see AlayaCare in action.

alayacare.com/infusion-demo

## AlayaCare

#### **Company Background**

AlayaCare provides specialty pharmacies and home infusion nursing agencies the tools to streamline operations, build efficiencies, and achieve better outcomes.

#### **Product & Services Overview**

- End-to-end functionality Handle multiple office or clinic operations in one system that is optimized for all devices
- Clinical documentation Electronic pre- and post-infusion documentation with custom form builder and templated forms library
- Responsive mobile app Point of care documentation, GPS & time stamped visit verification, clock in & clock out, offline mode
- Scheduling Schedule and route optimization for best-fit nurses or subcontractors
- Flexible integrations & APIs Directly integrate with pharmacy systems
- Referral Marketplace Send and receive digital referrals with verified providers to eliminate manual processes and solve staffing shortfalls
- Reporting Customized dashboards to track patient outcomes and measure nursing, pharmacy, and reimbursement operations in real-time
  - Patient engagement Keep patients, families, and care teams

Co-Founder & CEO:	Adrian Schauer
Director, Infusion Sales:	Sean Hill
Founded:	2014
Employees:	600
Phone:	855-858-5214 ext. 1 647-241-6550
Address:	116-12 Myrtle Avenue Richmond Hill, NY, 11418
Email:	sales@alayacare.com
Website:	www.alayacare.com

"There's lots of challenges in remote clinical situations. AlayaCare allows for flexible adaptation to how home infusion worked historically and how it's changing today." – Brett Michalak, CIO, Option Care Health.



#### Baxter

#### IS YOUR HOME INFUSION PHARMACY PREPARED TO SUPPORT YOUR PATIENTS?

Now is the time to optimize your infusion offerings. Support your patients today and prepare for the needs of tomorrow — with a comprehensive portfolio from Baxter.

Call 1-888-229-0001 or visit www.baxter.com

## **Baxter Healthcare**

#### **Company Background**

Baxter touches the lives of millions of people around the world every day. Our products and therapies can be found throughout hospitals and clinics – from the ER to the OR, from the pharmacy to the ICU – as well as advancing patients' care in their homes.

#### **Product & Services Overview**

For nearly a century, we have been at the critical intersection of saving and sustaining lives. And now, we are determined and uniquely positioned to realize our greatest opportunity to transform global healthcare for years to come.

Is your home infusion pharmacy prepared to support your patients? Now is the time to optimize your infusion offerings. Support your patients today - and prepare for the needs of tomorrow - with a comprehensive portfolio from Baxter.

Founded:	1931
Phone:	1-888-229-0001
Address:	1 Baxter Pkwy Deerfield, IL 60015
Website:	baxter.com

aistered

rademark of Baxter International Inc.

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## **Specialty Design-Build Cleanroom Contractor**

#### Your Cleanroom One Source!

Call a CE cleanroom expert 800.283.3720

CECleanrooms.com CE Cleanrooms, Inc. 1125 Alexander Ct. Cary, IL 60013 CE Cleanrooms delivers compliant, turnkey cleanroom solutions that include architectural drawings, engineering, mechanical and support.

Collaborative working style

**Reliable cost and schedule management** 

Unrivaled compliance expertise FDA 503A/B and USP <797/800>825

We'll get your cleanroom up and running with the fewest delays and lowest risk.

## CE Cleanrooms, a division of CE Group

#### **Company Background**

CE Cleanrooms is a design-build contractor specializing in sterile, critical and controlled-environment cleanrooms since 1993. Our team of experts includes architects and engineers fully versed in all the nuances of FDA and USP standards so we can deliver compliant cleanroom solutions for US pharmacies and healthcare facilities.

We have highly specialized niche expertise providing cleanrooms for IV-compounding pharmacies. Our clients include top retail pharmacy brands, home infusion facilities and more.

CE Cleanrooms delivers turnkey solutions, meaning we provide end-to-end construction management, including architectural and engineering design, mechanical, electrical and plumbing, permitting and more.

#### **Product & Services Overview**

Our cleanrooms feature smooth, impervious and hydrophobic surfaces and we can provide both site-built and pre-engineered options.

CE Cleanrooms has a streamlined design-build process that ensures attention to detail and efficiency.

President:	Dennis Porto
Founded:	1993
Phone:	800-283-3720
Address:	1125 Alexander Ct. Cary, IL 60013
Email:	dporto@cecleanrooms.com
Website:	CECleanrooms.com

The CE Cleanrooms team has unrivaled problem-solving and compliance expertise in all USP, FDA-cGMP, 503A and 503B standards.





#### **Effective and Efficient Daily Disinfection**

#### TB1-3300 <sup>™</sup> Wipes Take a minute to prevent harm

Take the guesswork associated with squeeze and wipe processes out by using Contec's new presaturated disinfecting wipes. With a dwell time of 1 minute, these low-lint wipes are convenient for cleaning and disinfecting in critical environments.



Scan to learn more. healthcare.contecinc.com



## Contec, Inc.

#### **Company Background**

When flawless execution is required to deliver positive outcomes and prevent harm, Contec Healthcare's customer-first approach and commitment to quality and innovation bring the most effective solutions to compounding operations and those they serve. Our ISO 9001 registration ensures customers consistent quality products from development to delivery.

#### **Product & Services Overview**

We offer:

- EPA-registered disinfectants
- Sterile compounding contamination control products
- Nonsterile compounding cleaning products
- Cleaning supplies for hazardous drug and radiopharmaceutical compounding

Contec's team of experts understands compounding processes as well as USP compliance and how it impacts your operations. As your solution partner, our products meet and exceed the strict quality measures required by USP in classified and non-classified environments.

CEO:	Jack McBride
National Business Manager:	Rich Harris
Founded:	1988
Employees:	700
Phone:	864-503-8333
Address:	525 Locust Grove Spartanburg, SC 29303
Email:	info@contecinc.com
Website:	healthcare.contecinc.com

Clean Counts Most: Contec Healthcare's solutions – designed with end users in mind – promote more efficient, repeatable processes and deliver improved cleaning results for better patient outcomes.





**Elevate Infusion Care** With InfuSystem's Unbeatable **Outpatient & Alternative** Site Solutions

- Top brands available for sale, rental or lease
- Order, track and manage all your inventory with DeviceHub<sup>®</sup>
- On-site & depot biomedical repair & maintenance services
- Provides flexibility in managing your inventory
- Low price guarantee





- Ambulatory
- Enteral 😽 Large Volume
  - Syringe
  - Vound Vac

#### infusystem.com

## InfuSystem, Inc.

#### **Company Background**

As a leading supplier of infusion pumps, biomedical services and supplies, InfuSystem provides solutions to help facilitate infusion therapy at hospitals, clinics and outpatient centers to positively impact the continuity of patient care. Our patient-first approach ensures that a steady supply of trusted and reliable infusion pumps and supplies is patient-ready. We offer a large, sustainable durable medical equipment fleet, patient services and robust biomedical device services, including preventative maintenance care via on-site and depot services across the U.S. and Canada.

#### **Product Overview**

InfuSystem's Device Solutions cover direct payer rentals, pump and consumable sales, and biomedical services and repair, including:

A wide selection of top-brand infusion pumps and related supplies, including ambulatory, large-volume, enteral, polemounted, syringe infusion and wound vac pumps with preventative maintenance, repair and inventory tracking to avoid downtime and reduce costs.

InfuSystem helps health care facilities deliver critical infusion equipment through comprehensive device solutions customized for facility requirements, including managed and optimized inventories, flexible operating budgets and improved patient care.

#### Contact Us Today At 1-800-658-5582

CEO:	Richard DiIorio
General Manager:	Matt Mitchell
Founded:	1986
Employees:	500
Phone:	1-800-658-5582
Address:	3851 W. Hamlin Road Rochester Hills, MI 48309
Email:	info@infusystem.com
Website:	infusystem.com

Health care advances drive innovations in infusion care to continuously improve patient outcomes. InfuSystem's commitment to helping people live healthier and longer lives spans more than three decades.





### Your trusted partner in the alternate site market.







## Integrated Medical Systems, Inc. (IMS)

#### **Company Background**

IMS is a leading and experienced national distributor exclusively focused on the alternate site market since 1994. As a dedicated provider in this specialized space, we play a crucial role in ensuring seamless and uninterrupted patient care. Our commitment to exceeding expectations and putting our customers first makes us the most trusted partner in the alternate site market.

We offer a comprehensive range of flexible rental and purchase options for infusion and respiratory equipment. Additionally, our extensive line of disposable products caters specifically to infusion, respiratory, enteral feeding, and cleanroom needs. With IMS by your side, you have access to high-quality equipment and essential disposable items, enabling you to deliver exceptional care to your patients.

#### **Product & Services Overview**

Disposables - Offering a broad line of high-quality medical disposables, including our private label, IMed Products, at competitive prices.

Equipment Rentals - Rental, lease, & sales options of infusion, respiratory, and enteral devices that fit your treatment protocols, staff, and budget.

Service & Repair - ISO-certified biomedical services that are a costeffective, quality alternative for your equipment upkeep and repair.

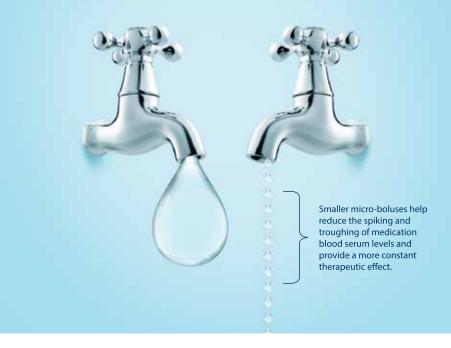
Asset Tracking - Our real-time tracking system allows you to monitor the usage, status, and location of your mobile assets effectively and efficiently.

President:	Pat DiOrio
Vice President, Business Development:	Bo Lanier
Founded:	1994
Employees:	150
Phone:	800-755-3800
Address:	594 Territorial Dr. Bolingbrook, IL 60440
Email:	marketing@ integratedmedsys.com
Website:	integratedmedsys.com

IMS is a trusted and experienced partner in the alternate site market, leading with innovative solutions for improved patient care and provider efficiency. With a focus on patients and providers, we've got you covered.



## How does your infusion pump actually deliver medication?



## **CURLIN**<sup>®</sup> 6000

Optimizes medication transport by minimizing the size of each bolus and reducing the time between each bolus delivery - providing a consistent, steady infusion.



## Moog Medical

#### **Company Background**

For over 20 years, Moog Medical has designed proven, reliable, portable, and easy-to-use infusion pumps and enteral feeding pumps that allow our patients to live life more fully.

#### **Product & Services Overview**

CURLIN infusion pumps are uniquely designed to deliver precise, efficient, and flexible infusions in a compact size. CURLIN Pumps feature a unique curvilinear design, which results in best-in-class flow continuity with precise and steady fluid delivery throughout the entire infusion duration.

Infinity enteral feeding pumps are the only 100% mobile enteral feeding pumps, providing patients of all ages the ability to live life more fully. Powerful enough to use in the ICU, and rugged enough for patients to use on the go, Infinity pumps deliver personalized nutrition anytime, anywhere.

Our industry-leading clinical and customer support teams are available to assist customers and patients with any question or concern 24 hours a day, 7 days per week, any day of the year.

Global Sales & Marketing Director	Andrew Rose
National IV Sales Director	Craig Dice
Founded:	1986
Employees:	1,000
Phone:	801-264-1001
Address:	4314 Zevex Park Lane Salt Lake City, UT 84043
Email:	medcustomerservice@moog.com
Website:	moogmedical.com

#### Enhancing Healthcare. Enriching Lives



Enhancing Healthcare. Enriching Lives.™





### WE ARE YOUR PREFERRED INFUSION SPECIALISTS

With our focus on infusion, Preferred Medical provides a service-oriented, customer-centric company with a wide product selection including a full offering of IV and SubQ infusion supplies.

- Exclusive Supplier of Wolf-Pak<sup>®</sup> Products
- Needles and Syringes
- IV Therapy
- Apparel
- Ambulatory Equipment
- Wound Care
- Housekeeping
- Personal Hygiene

www.preferredmedical.com

## Preferred Medical, An NDC Company

#### **Company Background**

Preferred Medical is a national healthcare supply company focusing on the infusion, retail pharmacy and post-acute markets. Wolf Medical Supply recently united under the Preferred Medical name to offer a complete infusion portfolio and exclusive Wolf-Pak® brand product line.

#### **Product & Services Overview**

- We offer a comprehensive line of products from the nation's leading suppliers. Our vast line of disposables and equipment includes home IV therapy, respiratory supplies, enteral feeding, wound care, personal protection/apparel, USP cleanroom and more!
- Our exclusive line of Wolf-Pak<sup>®</sup> IV products are manufactured with high-quality components and have gone through vigorous testing.
- Our Biomedical Services include rental/sales for pumps and accessories. We offer the top ambulatory and stationary infusion devices, providing equipment repair, preventative maintenance, and inspection and calibration services.

#### We Are Preferred

Committed to *Delivering Efficiency to Healthcare®*, our strategically located distribution centers and biomedical service center provide same-day shipping and 1-2 day delivery nationwide.

Our consultative approach and deep understanding of the challenges within the healthcare industry set us apart as the experts you can rely on to identify proper solutions and services to help you treat patients with confidence.

Chief Commercial Officer:	Mark Kline
Vice President of Sales:	Rocio Vargas
Founded:	1982
Employees:	70+
Phone:	800-722-7865
Address:	402 BNA Drive, Ste. 500 Nashville, TN 37217
Email:	customerservice@ preferredmedical.com
Website:	www.preferredmedical.com

/isit

US

#### Experience the Wolf-Pak® Advantage.

Our exclusive Wolf-Pak® portfolio offers quality-assured and cost-effective alternatives designed for specifically for the infusion market.



### CLEANROOM VALIDATED REUSABLE STERILE & NON-STERILE PRODUCTS





REUSABLE CLEANROOM HOOD MOPS & FRAMES GAMMA IRRADIATED - POLYESTER & MICROFIBER



#### AVAILABLE USP 797 RECOMMENDED STERILE GOWNING & ANCILLARY ITEMS

- HOODS
- COVERALLSBOOTS
- FROCKSGOGGLES
- INNERWEAR
- SLEEVE COVERS
- PROCESS & PACKAGED MASKS
- HOOD MOPS



COMPLETE REUSABLE GARMENT RENTAL PROGRAMS

PRUDENTIALUNIFORMS.COM

800-767-5536

## Prudential Cleanroom Services

#### **Company Background**

Since 1960, Prudential Cleanroom Services (PCS) has provided cleanroom apparel services and has developed into an internationally recognized source for bioscience, USP compounding, pharmaceutical, medical device, semiconductor, aerospace, and other companies manufacturing and operating in controlled environments.

PCS specializes in cleanroom garment processing services for aseptic, particulate & ESD controlled environments.

#### **Product Overview**

- Prudential Cleanroom has a product selection that includes high quality sterile and non-sterile apparel for cleanrooms.
- Our products utilize non-linting, high density fabrics that are resistant to liquids and bacteria.
- Each cleanroom uniform is designed to reduce the spread of contaminants based on the customer's work environment.

Prudential Cleanroom Services offers cleanroom solutions and services to facilities involved in the compounding and preparation of medications and sterile infusions. This ensures that the medications are manufactured under controlled conditions to minimize the risk of contamination and maintain patient safety. Utilizing PCS's services with high quality sterile gowning and ancillary items required for

24 cleanroom gowning and maintenance helps support a business's cleanroom standards.

President:	Chris Welch
Vice president of sales & marketing:	Jerry Martin
Founded:	1932
Employees:	2,200
Phone:	949-250-4855
Address:	1661 Alton Pkwy Irvine, CA 92606
Website:	prudentialuniforms.com

Trusted by leaders as their first choice. Our team is dedicated to creating the best cleanroom laundry service program for you!



## Go beyond ordinary. Be exemplary.

"Pharmacare was accredited by The Compliance Team for infusion therapy dating back to 2007. We use TCT for all of our Pharmacy Lines of Business and DMEPOS accreditations because TCT has good standards and processes that help us operate at a high level and can adapt to our ever-changing business model."

Follow Byron's lead. Contact us now. 215.654.9110 TheComplianceTeam.org



Be bold. Be exemplary. Choose TCT.

Byron Yoshino, Pharm D, President, and CEO of Pharmacare 4 Hawaii locations Community Rx/DMEPOS, Infusion Services, HIT, LTC, Sterile Compounding

## The Compliance Team, Inc.

#### **Company Background**

The Compliance Team delivers innovative, nationally recognized Exemplary Provider® accreditation and certification programs to pharmacies, rural health clinics, physician practices, infusion practices (ambulatory and home), immediate care clinics, DMEs, and health departments.

#### **Product & Services Overview**

We have three infusion programs: CMS-approved HIT, physician practice, and ambulatory infusion suite. All programs focus on continuous quality improvement for patients and staff and include:

- A one-on-one, expert accreditation phone advisor.
- Plain-language, easy-to-understand, operations-based standards.
- Access to The Compliance Team's provider-only portal, complete with tools, templates, checklists, standards, and webinars.
- Our proprietary patient satisfaction survey portal.

#### Exemplary Provider® Status sets you apart

Successful completion of one or more of our programs earns you Exemplary Provider® status, assuring patients, caregivers, physicians, other healthcare clinicians, payers, and employees that your clinic/ pharmacy has met and/or exceeded the highest standards in healthcare delivery.

Founder and CEO:	Sandra C. Canally, RN
Senior Pharmacy Advisor:	Charles Lager, RPh, MBA
Founded:	1994
Employees:	50+
Phone:	215-654-9110
Address:	905 Sheble Lane, Ste. 102 Spring House, PA 19477
Email:	team@thecomplianceteam.org
Website:	TheComplianceTeam.org

Our core values:

- Operational excellence leads to clinical excellence.
- Every patient deserves exemplary care™.
- Accreditation should not be difficult or cost to achieve.
- Safety-Honesty-Caring<sup>™</sup> is built into every program.



## Get to know CareTend<sup>®</sup>, powered by WellSky<sup>®</sup> — the comprehensive software solution for infusion providers.

#### By partnering with WellSky, you have access to:

- $\checkmark$  A dedicated team to support your long-term growth
- $\checkmark$  One seamless, end-to-end platform with system integration via open APIs
- ✓ Advanced interoperability and network connectivity



Scan for more information

## WellSky

#### **Company Background**

WellSky is one of America's largest and most innovative healthcare technology companies leading the movement for intelligent, coordinated care. Our proven software, analytics, and services power better outcomes and lower costs for stakeholders across the health and community care continuum.

#### **Product Overview**

CareTend, powered by WellSky, combines everything your infusion organization needs in one convenient application, helping you streamline tasks, improve communication, and facilitate collaboration.

- Meet all clinical management needs
- Schedule and document on any device
- Fill and refill orders reliably
  - Ensure prompt, full payment on every order
  - Streamline inventory management and reduce costs

With over 25 years of experience as a top technology provider in the home infusion, specialty pharmacy, and HME/DME industry, WellSky has the expertise to power your growth in this evolving market. From intake and dispensing to shipping, delivery, and billing, our comprehensive platform can help you manage every layer of your

Vice President & General Manager:	Josh Lowery
Sr. Director of Sales:	Patrick Lehan
Founded:	1980
Employees:	2,500
Phone:	855-WELLSKY
Address:	11300 Switzer Rd Overland Park, KS 66210
Email:	sales@wellsky.com
Website:	wellsky.com/caretend

Since the implementation of CareTend, Seattle Children's Hospital has improved productivity allowing 80% of their workforce to remotely, and most will remain remote.



## **Complete A-Z Company Listings**

#### **3M Health Care**

Phone:	651-341-5893
Address:	3M Center, 275-4W-02 St Paul, Minnesota 55144

Website: 3M.com/medical

3M helps transform outcomes through patient-centered science.

#### Accreditation Commission for Healthcare, Inc. (ACHC)

Phone:	855-937-2242
Address:	139 Weston Oaks Court Cary, North Carolina, 27513
Email:	customerservice@achc.org
Website:	achc.org

Your work is meaningful — and more in demand than ever. Let us help you go above and beyond. A nationally recognized accreditation leader, Accreditation Commission for Health Care (ACHC) embodies excellence, integrity, and unparalleled service. Since 1986, our goal has been simple: to help you demonstrate the highest standards of performance and patient care through our educational, collaborative approach to accreditation.

#### ACU-Serve

See premium listing on pages 4-5

#### **ADMA Biologics**

Phone:	201-478-5552	
Address:	465 Route 17 South Ramsey, NJ 07446	
Website:	admabiologics.com	

ADMA Biologics is an end-to-end commercial biopharmaceutical company committed to manufacturing, marketing and developing specialty plasma-derived products for the prevention and treatment of infectious diseases in the immune compromised and other patients at risk for infection. Our devotion to these underserved populations fuels us, and our hands-on approach to production and development sets us apart.

#### AlayaCare

See premium listing on page 16

#### Alexion, AstraZeneca Rare Disease

Phone:	475-230-2596
Address:	121 Seaport Blvd. Boston, MA 02210
Email:	terri.stegman@alexion.com
Website:	Alexion.com

People living with rare and devastating diseases are our Guiding Star. We believe it is our responsibility to listen to, understand, and change the lives of patients and those who work tirelessly to help them. We continue to deepen our understanding of rare disease, which began with our pioneering work in complement biology. This knowledge allows us to innovate and evolve into new areas, where there is great unmet need and opportunity to help patients and families fully live their best lives.

#### **Allegiance Group**

Phone:	913-338-4790
Address:	6900 College Blvd., Ste. 550 Overland Park, KS 66211
Website:	allegiance-group.com

Allegiance Group offers comprehensive patient pay billing and debt collection solutions for the Healthcare industry. With more than 15 years of experience in the HME, DME and Pharmacy industries, our solution; COLLECTPlus<sup>™</sup>, significantly reduces the amount of time your staff spends on billing activities while increasing your cash recovery and decreasing your recovery costs. COLLECTPlus, integrates directly with your billing system and automates your entire patient pay billing and collections workflow. The COLLECTPlus system provides a patient payment portal to enable self management of their account. The COLLECTPlus process is designed to optimize patient engagement with all the essential billing and collection activities to maximize cash recovery while providing a better billing and collection experience for the patient.

#### AmerisourceBergen

Phone:	651-435-0002
Address:	1 West First Ave Conshohocken, PA 19428
Website:	amerisourcebergen.com

AmerisourceBergen fosters a positive impact on the health of people and communities around the world by advancing the development and delivery of pharmaceuticals and healthcare products. As a leading global healthcare company, with a foundation in pharmaceutical distribution and solutions for manufacturers, pharmacies and providers, we create unparalleled access, efficiency and reliability for human and animal health. Our 42,000 team members power our purpose: We are united in our responsibility to create healthier futures.

#### **Baxter Healthcare**

See premium listing on page 17

#### **B. Braun Medical Inc.**

Phone:	800-227-2862
Address:	824 12th Avenue Bethlehem, PA 18018
Email:	inquiry.us@bbraunusa.com
Website:	bbraunusa.com

B. Braun Medical Inc. (B. Braun) is a leader in smart infusion therapy and safe and effective pharmacy products, patient and provider safety, and sustainable health solutions. Our purpose is to help providers constantly improve patient satisfaction and outcomes. With products and services created to help healthcare professionals focus on what matters most—their patients—we're uniquely positioned to help health systems succeed now and in the future. To learn more about B. Braun Medical, explore our website.

BD (Becton Dickinson)	
Phone:	201-847-5060
Address:	1 Becton Drive Franklin Lakes, NJ 07430
Website:	bd.com

#### **Brightree**

See premium listing on pages 6-7

Phone:	614-757-5000
Address:	7000 Cardinal Place Dublin, OH 43017
Email:	homeinfusion@cardinalhealth.com
Website:	cardinalhealth.com

Cardinal Health is a distributor of pharmaceuticals, a global manufacturer and distributor of medical and laboratory products, and a provider of performance and data solutions for healthcare facilities. Cardinal Health is a crucial link between the clinical and operational sides of healthcare, delivering end-to-end solutions and datadriving insights that advance healthcare and improve lives every day. With 50 years in business, operations in more than 30 countries and approximately 46,500 employees globally, Cardinal Health is essential to care.

#### Care Continuum (Evernorth)

Phone:	502-253-6040
Address:	700 Eastpoint Parkway Louisville, KY 40223
Website:	evernorth.com

#### CareCentrix, Inc.

Phone:	860-466-7828
Address:	20 Church St., 12th Floor Hartford, CT 06103
Website:	carecentrix.com

#### CE Cleanrooms, a division of CE Group

See premium listing on page 18

#### CitusHealth

See premium listing on pages 8-9

## Community Health Accreditation Partner (CHAP)

Phone:	202-862-3413
Address:	2300 Clarendon Blvd., Ste. 405 Arlington, VA 22201
Website:	chapinc.org

#### Contec, Inc

See premium listing on page 19

CPS Solutions, LLC		
Phone:	479-903-1394	
Address:	655 Metro Place S Dublin, OH 43017	
Email:	info@cps.com	
Website:	cps.com	

Founded over 50 years ago, CPS Solutions, LLC ("CPS") is one of the nation's leading providers of pharmacy and hospital services, employing over 2,500 pharmacy and healthcare professionals and servicing over 800 healthcare facilities nationwide. Through our innovative technology tools, pharmacy experts, and proven solutions, we enable pharmacy performance across

the care continuum. CPS helps its clients develop and accelerate their own specialty pharmacy services and enables its clients to optimize the efficiency and cost savings of traditional inpatient pharmacy services. CPS's offerings include specialty pharmacy management, inpatient pharmacy management, pharmacy consulting, 340B program consulting, telepharmacy, supply chain, rehabilitation, and technology solutions. CPS aligns with the strategic goals of healthcare organizations to deliver clinical excellence, drive cost savings, maintain regulatory compliance, and improve bottom-line performance – all while supporting staff, caregivers, and patients.

#### **Cumberland Pharmaceuticals**

Phone:	615-255-0068
Address:	1600 West End Ave., Ste. 1300 Nashville, TN 37203
Email:	info@cumberlandpharma.com
Website:	cumberlandpharma.com

Cumberland Pharmaceuticals is a specialty pharmaceutical company focused on the delivery of high-quality, prescription brands designed to improve patient care. Vibativ® (telavancin) is an FDA-approved injectable antibiotic used in the treatment of certain serious bacterial infections including hospital-acquired and ventilator-associated bacterial pneumonia, as well as complicated skin and skin structure infections. This lifesaving antibiotic features a dual mode of action designed to treat difficult Gram-positive bacterial infections, including MRSA and those that are classified as multidrug-resistant.

#### Eisai Inc

Phone:	202-365-0015
Address:	401 9th St NW, Ste. 740 Washington, D.C. 20004
Website:	us.eisai.com

#### Eitan Medical

Phone:	877-541-9944
Address:	65 Enterprise, Ste. 485 Aliso Viejo, CA 92656
Email:	customerservice@eitanmedical. com
Website:	eitanmedical.com

Eitan Medical is reimagining drug delivery, with reliable innovations that put patients at the center of care, making drug delivery easier and safer than ever before. Patient safety and care are only the starting point, as Eitan

Medical goes beyond- delivering connected, intuitive

drug delivery and infusion solutions that are designed to improve patient and clinician quality of life across the continuum of care, including pre-acute, hospital, ambulatory, and home care environments.

Elite Biomedical Solutions LLC	
Phone:	855-291-6701
Address:	756 Old State Route 74, Ste. C Cincinnati, OH 45245
Website:	elitebiomedicalsolutions.com

Elite provides parts and services for Ambulatory Infusion pumps to the Homecare settings.

#### EMED Technologies Corporation

Phone:	916-932-0071
Address:	1262 Hawks Flight Ct, Ste. 200 El Dorado Hills, CA 95762
Website:	emedtc.com

#### **Fresenius Kabi Nutrition**

See premium listing on pages 10-11

#### Frier Levitt LLC

Phone:	973-618-1660
Address:	84 Bloomfield Ave Pine Brook, NJ 07058
Website:	frierlevitt.com

Frier Levitt, established in 2000, is a national boutique law firm focused exclusively on the Healthcare and Life Sciences industries. Firm attorneys assist pharmacies with regulatory, transactional and litigation matters. Our healthcare clients include large physician group practices, hospitals, hospital medical staffs, ambulatory surgery centers, laboratories, and ancillary service providers.

GC Biopharma USA	
Phone:	833-426-6426
Address:	2200 Fletcher Ave, Ste. 712 Fort Lee, NJ 07024
Website:	gcbiopharma.us

Improving Lives GC develops, manufactures, and distributes plasma drugs worldwide. As one of the leading pharmaceutical manufacturers of plasma products, GC distributes to more than 50 countries. GC brings its proven legacy of excellence to the US through GC Biopharma USA. Headquartered in Fort Lee, NJ, GC Biopharma USA further expands GC's IG expertise. As a future IVIG supplier in the US, we have positioned ourselves to meet your needs. Dedicated to improving one's health, GC Biopharma USA plans to launch an IVIG 10% product formulation upon FDA approval. Our past success is the foundation of our future.

#### **Genentech USA Inc**

Phone:	650-225-1000
Address:	600 Massachusetts Ave NW, Ste. 300 Washington, D.C. 20001
Website:	gene.com

#### Grifols

Phone:	888-474-3657
Address:	2410 Lillyvale Ave Los Angeles, CA 90032
Website:	grifols.com

#### **Hardy Diagnostics**

Phone:	800-266-2222
Address:	1430 W McCoy Ln Santa Maria, CA 93455
Website:	hardydiagnostics.com

Hardy Diagnostics is an ISO 13485 certified, FDA licensed medical device manufacturer. This 100% employee owned company produces and distributes a full line of products to support Pharmaceutical quality compliance testing. The product offering includes the Trio.Bas microbial air samplers, aseptic technique verification kits for USP <797>, culture media for environmental monitoring, sterility testing, and quality control organisms. Hardy Diagnostics also specializes in custom culture media requests, working alongside our pharmaceutical partners to ensure each product fits their specific testing needs.

#### **Horizon Therapeutics**

Phone:	215-345-1515	
Address:	1 Horizon Way Deerfield, IL 60015	
Website:	horizontherapeutics.com	

Horizon is a global biotechnology company focused on the discovery, development and commercialization of medicines that address critical needs for people impacted by rare, autoimmune and severe inflammatory diseases. Our pipeline is purposeful: We apply scientific expertise and courage to bring clinically meaningful therapies to patients. We believe science and compassion must work together to transform lives.

ICU Medical	
Phone:	949-366-2183
Address:	951 Calle Amanecer San Clemente, CA 92673
Email:	customerservice@icumed.com
Website:	icumed.com

ICU Medical is a global leader offering clinically essential products and solutions that connect patients with caregivers through life-enhancing, innovative technology and services that provide meaningful clinical value. Our robust portfolio features medical delivery systems and consumable products for infusion therapy, emergency medicine, general and regional anesthesia, homecare, NICU/PICU, oncology, pain management, and respiratory care. We are a dedicated partner delivering leading-edge products across the continuum of care.

#### IMI

Phone:	800-344-2554
Address:	2981 Gateway Dr. Pompano Beach, FL 33069
Email:	sales@imiweb.com
Website:	imiweb.com

As the home infusion industry grows, ensuring the integrity and security of IV medications becomes even more critical. In over 50 years of service to the healthcare industry, IMI has become the leader in secure drug delivery. From tamper-evident closures to a full line of essential compounding devices, our innovative, easy-to-use products are specifically designed enhance the security of medications from the pharmacy to the patient.

#### InfuSystem, Inc.

See premium listing on page 20

#### Innovatix, a Premier, Inc. company

Phone:	888-258-3273
Address:	13034 Ballantyne Corporate Pl. Charlotte, NC 28277
Email:	info@innovatix.com
Website:	innovatix.com

Innovatix, a Premier, Inc. company, is a national group purchasing organization that provides strategic purchasing solutions and operational support to help infusion providers and other non-acute healthcare providers thrive. We supplement our industry-leading purchasing program with a consultative approach, in-depth analytics, vast healthcare expertise, and valueadded and fee-based services specific to our members' needs.

#### Inovalon

Phone:	301-809-4000	
Address:	4321 Collington Road Bowie, MD 20716	
Website:	inovalon.com	

Inovalon is a leading provider of cloud-based software solutions empowering data-driven healthcare. The Inovalon ONE® Platform brings together national-scale connectivity, real-time primary source data access, and advanced analytics to enable improved clinical outcomes and economics across the healthcare ecosystem. The company's analytics and capabilities are used by more than 20,000 customers and are informed by the primary source data of more than 71 billion medical events across one million physicians, 622,000 clinical settings, and 359 million unique patients.

#### Integrated Medical Systems, Inc. (IMS)

See premium listing on page 21

IV Ensure	
Phone:	214-924-6951
Address:	1700 Pacific Ave., Ste. 2425 Dallas, TX 75201
Website:	IVEnsure.com

The IV Ensure solution provides case management for post-acute site of care with a new remote monitoring device (RPM/RTM) and actionable data system, IVE MIND.IV Ensure acts as the accountability partner for patients to improve health outcomes and reduce hospital readmission rates. The program is turn-key and billable using approved CMS codes.

Janssen Biotech, Inc.		
Phone:	908-642-1677	
Address:	800 Ridgeview Dr Horsham, PA 19044	
Website:	janssen.com/us	

At Janssen, we're creating a future where disease is a thing of the past. We're the Pharmaceutical Companies of Johnson & Johnson, working tirelessly to make that future a reality for patients everywhere by fighting sickness with science, improving access with ingenuity, and healing hopelessness with heart. We focus on areas of medicine where we can make the biggest difference: Cardiovascular, Metabolism & Retina; Immunology; Infectious Diseases & Vaccines; Neuroscience; Oncology; and Pulmonary Hypertension. Janssen Biotech, Inc. is one of the Janssen Pharmaceutical Companies of Johnson & Johnson.

Kate Farms Inc	
Phone:	805-252-8484
Address:	101 Innovation Place Santa Barbara, CA 93108
Website:	katefarms.com

#### **Kedrion Biopharma Inc**

Phone:	919-354-8394
Address:	400 Kelby Street, 11th Floor Fort Lee, NJ 07932
Website:	kedrion.us

#### **KORU Medical Systems**

Phone:	845-469-2042	
Address:	24 Carpenter Rd Chester, NY 10918	
Mahaita:	karumadiaalaam	

#### Website: korumedical.com

KORU is, first and foremost, a patient-centric organization that will go the extra mile for our customers, providers, and partners who depend on our infusion systems and support for drug development and commercial use. We develop and manufacture the complete FREEDOM infusion system - including two syringe drivers, the FREEDOM60<sup>®</sup> and FREEDOM Edge<sup>®</sup>, Precision Flow Rate Tubing<sup>™</sup>, and HIgH-Flo Subcutaneous Safety Needle Sets<sup>™</sup>.

#### Managed Health Care Associates Inc (MHA)

Phone:	973-966-9200
Address:	25A Vreeland Road, Suite 200 Florham Park, NJ, 07932
Email:	info@mhainc.com
Website:	mhainc.com

MHA is dedicated to helping infusion and specialty pharmacies reduce costs on essential products and services so you can focus on delivering optimum patient care. Experience exceptional customer support from your dedicated Account Team, including business reviews and industry insights to identify opportunities for future growth. To save your clinical team time, MHA provides MHA is dedicated to helping infusion and specialty pharmacies reduce costs on essential products and services so you can focus on delivering optimum patient care. Experience exceptional customer support from your dedicated Account Team, including business reviews and industry insights to identify opportunities for future growth. To save your clinical team time, MHA provides access to disease-state and therapy-specific resources curated or authored by our expert Clinical Services Team. Discover the full value of MHA membership – more than a GPO.

#### **Managed Services Group**

Phone:	407-288-8228
Address:	2600 Maitland Center Parkway Maitland, FL 32751
Website:	msgrouponline.com

#### **McKesson Medical Surgical**

See ad on pages 12-13

#### **Melinta Therapeutics**

Phone:	908-617-1300
Address:	389 Interpace Parkway, Suite 450 Parsippany, NJ 07054
Email:	info@melinta.com
Website:	melinta.com

Melinta Therapeutics is a biopharmaceutical company providing innovative therapies to people impacted by acute and life-threatening illnesses. Our expanding portfolio focuses on serving patients with an unmet need. At Melinta, we're visionaries dedicated to innovation while staying grounded in what matters most: patients. Our portfolio includes seven commercial-stage products: BAXDELA® (delafloxacin), KIMYRSA® (oritavancin), MINOCIN® (minocycline) for Injection, ORBACTIV® (oritavancin), REZZAYO™ (rezafungin for injection), TOPROL-XL® (metoprolol succinate) and VABOMERE® (meropenem and vaborbactam). For more information about Melinta Therapeutics, visit Melinta.com.

## Merck & Co IncPhone:215-652-6513Address:351 Sumneytown Pike, UG1AB15<br/>North Wales, PA 19454Website:merck.com

At Merck, known as MSD outside of the United States and Canada, we are unified around our purpose: We use the power of leading-edge science to save and improve lives around the world. For more than a century, we've been at the forefront of research, bringing forward medicines, vaccines and innovative health solutions for the world's most challenging diseases.

#### Mitsubishi Tanabe Pharma America Inc (MT Pharma)

Address:	525 Washington Blvd, Ste. 400 Jersey City, NJ 07310
Website:	mt-pharma.co.jp/e

#### **Moog Medical**

See premium listing on page 22

#### **Naven Health Infusion Nursing**

See premium listing on pages 14-15

NS Pharma	
Phone:	866-677-4276
Address:	140 E Ridgewood Ave, Ste. 280S Paramus, NJ 07652
Website:	nspharma.com

#### NuAire, Inc.

Phone:	1-800-328-3352
Address:	2100 Fernbrook Lane Plymouth, MN 55447
Email:	nuaire@nuaire.com
Website:	nuaire.com

NuAire is a family-owned business that provides Primary Engineering Controls (PECs) and Containment Primary Engineering Controls (C-PECS) for sterile non-hazardous, non-sterile hazardous, and sterile-hazardous drug compounding in healthcare pharmacies that must comply with USP 797 and/or USP 800 guidelines. From laminar airflow workbenches, to Containment Ventilated Enclosures, to biosafety cabinets, to Restricted Access Barrier Systems, NuAire takes a personalized approach to creating products that are configured for your workflow and utilize efficiencies to reduce your long-term cost of ownership.

#### Pfizer, Inc

Phone:	224-212-2808	
Address:	235 East 42nd St New York, NY 10017	
Website:	pfizerinjectables.com	

#### **Pinnacle Revenue Management Inc**

Phone:	603-234-1858
Address:	25 Orchid View Dr Londonderry, NH 03053
Website:	pinnaclerevenue.com

Pinnacle Revenue Management, Inc. is a privately owned company with over 20+ years of experience in full revenue cycle management, specializing in Home Infusion, Specialty pharmacy, and Infusion Suites. Working with our team of experts will lower cost, increase efficiency, reduce turnaround time and will ultimately generate more profit. We offer customizable services for our clients and work closely with them to fulfill their revenue needs. We ensure timely and accurate billing which will result in faster payments and lower DSO. Partnering with Pinnacle allows you to focus on patient care while we take care of the rest.

#### Preferred Medical, An NDC Company

See premium listing on page 23

#### Prochant

Phone:	888-349-9015
Address:	13925 Ballantyne Corporate Place Suite 140 Charlotte, NC 28277
Email:	info@prochant.com
Website:	prochant.com

Prochant is the only Al-driven reimbursement service provider for home-based care, infusion services, and specialty pharmacies. With our fully-owned global backoffice operations, we offer intelligent analytics, tools, and optimized Revenue Cycle Management (RCM) solutions to streamline medical billing workflows. Trust Prochant to propel your healthcare business into the future, consistently delivering best-in-class outcomes, with groundbreaking Al-driven automation technology and expert RCM teams.

Provista	
Phone:	888-538-4662
Address:	250 E John Carpenter Freeway Irving, TX 75062
Email:	provistamarketing@provista.com
Website:	provista.com

With more than \$130 billion in collective buying power, Provista is a group purchasing powerhouse. We actively combine multiple companies' purchases together to deliver low prices on contracts and services to members. But we don't stop at savings. Our member-first approach is also there to alleviate supply chain complexity with proven solutions.

#### **Prudential Cleanroom Services**

See premium listing on page 24

#### **ReCept Healthcare Services**

Phone:	803-792-2662
Address:	1620 W Northwest Hwy, Ste. 100 Grapevine, TX 76051
Website:	receptrx.com

#### **Reimbursement Concepts, Inc.**

Phone:	717-799-2670
Address:	3236 Main Street Weirton, West Virginia 26062
Website:	cvshealth.com

At Reimbursement Concepts (RCI), we offer turnkey solutions to address the reimbursement challenges in acute and post-acute care settings for infusion services – as well as durable and home medical equipment (DME/HME). Our primary focus is to mitigate financial risk by improving DSO and streamlining the back end, revenue collections process. With RCI's accounts revenue management, we have captured over \$3M in direct revenue savings for our clients within the last year.

#### **Right Way Medical**

Phone:	614-396-7721
Address:	835 Green Crest Dr. Westerville, OH 43081
Email:	sales@rightwaymed.com
Website:	rightwaymed.com

Right Way Medical is a national concierge of medical products for alternate site, long-term care, and specialty pharmacy providers. We set the standard for transparency and responsiveness while delivering infusion devices, disposables, biomedical services, and asset tracking software, Right Track.

Learn more about our team at www.rightwaymed.com or connect with us at 614.396.7721.

#### **Rockfield Medical Devices**

Phone:	617-548-9430
Address:	iHub ATU, Dublin Road Galway H91DCH9, Ireland
Website:	rockfieldmd.com

Rockwell Medical Inc	
Phone:	800-449-3353
Address:	30142 Wixom Rd Wixom, MI 48393
Website:	rockwellmed.com

#### RxToolKit

Phone:	888-798-5548
Address:	6116 N Central Expy Ste. 180 Dallas, TX, 75206
Email:	sales@rxtoolkit.com
Website:	rxtoolkit.com

RxToolKit is a provider of clinical training and safety solutions. The RxToolKit software houses over 250 infusion medication guides, complete with instructions for preparation and administration, drug-specific calculators, and printable patient resources. In addition to these monographs, the software offers medicationspecific courses to assist with training for clinical teams, competency verification reporting, and infusion continuing education courses. RxToolKit's software solutions are designed by clinicians for clinicians to reduce medication errors, improve clinical outcomes, and increase patient safety.

Sandoz Inc	
Phone:	609-955-4439
Address:	100 College Rd West Princeton, NJ 08540
Website:	us.sandoz.com

Sandoz, a Novartis division, is a global leader in generic pharmaceuticals and biosimilars. Our purpose is to pioneer access for patients by developing and commercializing novel, affordable approaches that address unmet medical needs. Our ambition is to be the world's leading and most valued generics company. Our broad portfolio of high-quality medicines, covering major therapeutic areas, accounted for 2022 sales of USD 9.2 billion.

Shipment Trackers	
Phone:	717-577-2129
Address:	47 N Duke Street York, PA 17401
Website:	shipmenttrackers.com

#### **Strategic Healthcare Programs**

Phone:	805-963-9446
Address:	6500 Hollister Ave, Ste. 210 Santa Barbara, CA 93117
Website:	shpdata.com

Strategic Healthcare Programs (SHP) is a leader in data analytics and benchmarking that drive daily clinical and operational decisions. Our solutions bring realtime data to post-acute providers, hospitals, physician groups and ACOs to better coordinate quality care and improve patient outcomes. In business since 1996, SHP has built deep expertise and a strong reputation to help organizations nationwide raise the bar for patient care.

Stratix LabsPhone:833-787-2849Address:1000 Westgate Dr., Ste. 132<br/>St. Paul, MN 55114Website:stratixlabs.com

#### **Synergy Billing Corporation**

Phone:	412-745-0340
Address:	901 Pennsylvania Ave., Ste. 4 Pittsburgh, PA 15233
Website:	synergybillingcorp.com

#### **TANYR Healthcare**

Phone:	817-510-6740
Address:	1550 Norwood Dr, Ste. 300 Hurst, TX 76054
Email:	info@tanyrhealthcare.com
Website:	tanyr.com

Revenue Cycle Services

#### **TerSera Therapeutics LLC**

Phone:	888-600-8116
Address:	520 Lake Cook Rd., Ste. 500 Deerfield, IL 60015
Website:	tersera.com

TerSera Therapeutics is a specialty pharmaceutical company headquartered in suburban Chicago with a focus in acute care, oncology, and non-opioid pain management. Our mission is to develop and market products which truly make a difference for patients. Our focus is to bring intelligent solutions to our customers that go beyond the therapy itself in order to provide improved patient outcomes.

The Braff Group	
Phone:	412-833-7815
Address:	1665 Washington Rd., Ste. 3 Pittsburgh, PA 15228
Website:	thebraffgroup.com

#### The Compliance Team, Inc.

See premium listing on page 25

#### **Trella Health**

Phone:	678-813-1590
Address:	3423 Piedmont Road NE, Ste. 305 Atlanta, GA 30305
Email:	info@trellahealth.com
Website:	trellahealth.com

Trella Health's unmatched market intelligence and purpose-built CRM allow infusion organizations to drive effective performance and growth with an integrated platform to identify the highest-potential referral targets, evaluate market opportunities, and monitor performance. Paired with CRM and EHR integrations, business development teams can better manage referral relationships to advance their organizations by improving their sales and marketing strategy. The most significant enhancement to our infusion database is coming winter of 2023 - increasing the claims volume in our solution by

## TrueCare BiomedixPhone:305-593-8444Address:6356 Manor Lane, Ste. 101<br/>South Miami, FL 33143Website:tcbiomedix.com

TrueCare Biomedix USA specializes in providing highquality IV Administration sets, pharmacy compounding supplies, sterile cleanroom apparel and sterile low linting wipers. We are committed to providing specialty infusion products that are safe, reliable, and easy to use while staying cost-effective. That is why we leverage our collective, hands-on industry experience in everything we develop. We are dedicated to providing excellent infusion products that result in superior patient care. This includes outstanding customer service and on-time delivery performance. We consistently achieve this by combining trusted manufacturing facilities, national distributors with a strong regional presence, and a diversified product offering.

#### TubeClear System (Actuated Medical)

Phone:	814-355-0003
Address:	320 Rolling Ridge Drive Bellefonte, PA, 16823
Email:	info@tubeclear.com
Website:	tubeclear.com

The TubeClear System is a feeding tube clearing system that uses proprietary mechanical motion to clear partial and full clogs in feeding and decompression tubes (Tubes) while the Tube remains indwelling and at bedside. TubeClear was developed to assist healthcare practitioners with maintaining enteral medication and nutrition therapy. During delivery, medication and nutrition materials often build up on the inner walls of Tubes. Over time, this buildup narrows the inner diameter and causes the Tube to become sluggish and/or clog which impedes critical enteral therapy delivery. Using the TubeClear System regularly helps to keep enteral therapy on schedule and using TubeClear quickly on clogged Tubes restores patency and enteral therapy schedules.

#### **Universal Software Solutions**

Phone:	810-653-5000
Address:	1334 South Irish Road Davison, MI 48346
Email:	sales@universalss.com
Website:	universalss.com

Universal Software Solutions provides innovative solutions for healthcare providers in the post-acute care space. Our HDMS product offers software solution for patient management, revenue management, inventory

2x.

control & reporting ideal for Home Infusion, Specialty Infusion and Specialty Pharmacy providers. HDMS provides the flexibility within its design to allow your company the ability to conform and adjust for any changes. When you leverage our software, expect to benefit from a complete solution. We offer both onpremise or hosted solutions.

#### **Virtue Technologies**

Phone:	800-345-5308
Address:	331 Chapin Rd Chapin, SC 29036
Email:	info@virtuescript.com
Website:	virtuescript.com

Virtue Technologies is a provider of cloud-based software committed to solving the challenges of the highly fragmented durable medical equipment and pharmacy markets. The solutions strive to drive out cost and improve the revenue cycle by improving staff efficiency, removing waste, increasing patient satisfaction, and providing unparalleled visibility to pharmacy operations. In an environment of shrinking reimbursements, growing audit risk, and persistent demand from patients and caregivers, Virtue Technologies provides the solutions the market demands.

#### Visante LLC

Phone:	866-388-7583
Address:	101 E Fifth St St. Paul, MN 55101
Email	solutions@visanteinc.com
Website:	visanteinc.com

Visante is a specialized consulting firm focused on helping health systems accelerate strong financial and operational performance through pharmacy. Our team of professionals brings deep, contemporary expertise and innovation to optimizing all aspects of a fully integrated health system pharmacy program, driving significant value quickly. By providing customized solutions to fit the needs of our clients, we deliver sustained financial results through revenue growth, cost savings, assured compliance and optimal business performance.

- Infusion Services Development and Optimization
- Site of Care Strategies
- Specialty Pharmacy Development and Optimization
- Medication Access/Prior Authorization Medication
   Access
- 340B Program Compliance and Optimization
- Pharmacy Revenue Cycle Optimization

Welnfuse	
Phone:	888-537-0122
Address:	6116 N Central Expy, Ste. 180 Dallas, Texas 75206
Email:	sales@weinfuse.com
Website:	weinfuse.com

Welnfuse is the premier technology & consulting provider for infusion therapy and medication delivery. The Welnfuse software platform powers over 700 infusion centers across the country. Backed by decades of experience, Welnfuse consulting services guide clients through the dynamic infusion landscape.

Weinfuse has expanded its software platform to include home infusion and specialty pharmacy. The software helps organizations operate efficiently, maximize profitability, decrease burnout, and improve clinical outcomes. Its intuitive features for infusion workflows help take the confusion out of infusion.

#### WellBeam - Connected Care

Phone:	925-490-3920
Address:	1520 Mariposa Ave Palo Alto, CA 94306
Website:	well-beam.com

#### WellSky

See premium listing on page 26

#### Xellia Pharmaceuticals

Phone:	847-947-0200
Address:	2150 E Lake Cook Rd., Ste. 1015 Buffalo Grove, IL 60089
Website:	Xellia.com/us

Xellia is a world-leading trusted developer, manufacturer and supplier of several important established antiinfective drugs, comprising active pharmaceutical ingredients and injectable drug products. With over 100 year history and wholly owned by Novo Holdings A/S, Xellia is developing a pipeline of value-added antiinfective medicines intended to enhancing patient care.

Zyno Solutions		
Phone:	508-907-7788	
Address:	177 Pine St Natick, MA 01760	
Website:	zynosolutions.com	



Join over **120 exhibitors** in the NHIA 2024 exhibit hall, which features nearly 8 hours of dedicated, conflict-free time to explore the latest products and services.

The Expo is the best place to hear from suppliers on the work they do in the infusion industry.



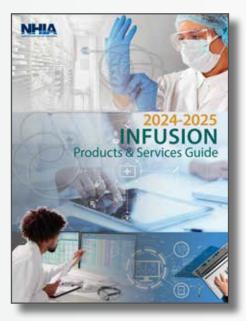
The action-packed exhibit hall, which features dedicated, conflict-free hours to engage with the latest innovations, includes interactive demonstrations, receptions and lunches, an exhibitor theatre, and the Sterile Compounding Clinic—all designed to maximize education and networking opportunities.

## conference.nhia.org

## 2024-2025 Products & Services Guide

#### Enhanced listing information

If your company is interested in an enhanced listing for the 2024-2025 Products & Services Guide, contact Ashlan Oberholtzer at Ashlan.Oberholtzer@NHIA.org.





View all current NHIA supplier members and access the downloadable version of the Products & Services Guide at nhia.org/suppliers





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