

The NHIA logo consists of the letters 'NHIA' in a bold, white, sans-serif font. A thin white horizontal line is positioned below the letters, starting from the left edge and extending across the width of the letters.

Advocacy Olympics

Share your voice

Support home infusion

Bring home the gold

Requesting a Meeting

1. Email advocacy@nhia.org
 1. Provide company name, local POC and company address
2. Contact information will be provided for the staff of your local member of Congress and senators.
3. Use [template email](#) to submit meeting requests
4. One or two follow-up emails may be needed to secure your meeting.
5. Contact NHIA if the staff is unresponsive after three emails (shea.mccarthy@NHIA.org).

Meeting Tips

- Congressional staffers are young, inexperienced, and extremely influential.
 - Don't assume any background knowledge on home infusion.
- All politics is local – *you* are a constituent.
 - How many patients do you treat every year?
 - What towns or cities do you serve?
 - Do you reach underserved communities?
- Tell your story up front.
 - Explain the services you provide.
 - Compare commercial payer experience vs. Medicare.

Key Talking Points

- Commercial sector success
 - Private payers are increasingly relying on home infusion
- Patient preference and convenience
 - 98% of patients prefer home infusion
- Cost-effectiveness
 - Budget experts conclude home infusion creates savings for Medicare
- Clarifies congressional intent
 - The technical corrections in the bill would restore the original intent of Congress
- Impact on patient access
 - Patient access is lagging when the need is more apparent than ever

[Detailed talking points \(pdf\)](#)

Following Up

- The same day of the meeting, send a follow-up thank you email to the staffer
 - Express appreciation for their time and reiterate any commitments made during the meeting.
 - E.g. “We appreciate you checking with the Congressman to discuss his interest in supporting the bill to promote home infusion in Medicare.”
- Send a second follow-up email one to two weeks after the meeting to check if the staff member has followed up internally.